

|  | 5 |  |  | 7 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Q Region 2 Secretary, Dyann Pugliese. | 1 | A Here. |  |
| 2 | A Here. | 2 | Q Georgia. |  |
| 3 | Q Region 2 Treasurer, Wayne Wilson. | 3 | A Here. |  |
| 4 | A (No response.) | 4 | Q Hawaii. |  |
| 5 | Q Region 3 Director, Robert LaVielle. | 5 | A Here. |  |
| 6 | A Here. | 6 | Q Idaho. |  |
| 7 | Q Region 2 Deputy Director; here. | 7 | A Here. |  |
| 8 | Region 3 -- excuse me -- Karon Byers, | 8 | Q Illinois. |  |
| 9 | secretary? | 9 | A Here. |  |
| 10 | A (No response.) | 10 | Q Indiana. |  |
| 11 | Q Region 3 Treasurer, Jeanne Smith. | 11 | A Here. |  |
| 12 | A Here. | 12 | Q Iowa. |  |
| 13 | Q Region 4 Director, Dan Trainor. | 13 | A Here. |  |
| 14 | A Here. | 14 | Q Kansas. |  |
| 15 | Q Region 4 Deputy Director, Mike | 15 | A Here. |  |
| 16 | Maloney. | 16 | Q Kentucky. |  |
| 17 | A Here. | 17 | A Here. |  |
| 18 | Q Region 4 Secretary, Barbara | 18 | Q Louisiana. |  |
| 19 | Trainor. | 19 | A Here. |  |
| 20 | A (No response.) | 20 | Q Maine. |  |
| 21 | Q Region 4 Treasurer, Lori Stoneburner. | 21 | A (No response.) |  |
| 22 | A Here. | 22 | Q Maryland. |  |
| 23 | Q Member-at-large, John Motta. | 23 | A Here. |  |
| 24 | A Here. | 24 | Q Massachusetts. |  |
| 25 | Q Member-at-large, Jim Hamilton. | 25 | A Here. |  |
|  | 6 |  |  | 8 |
| 1 | A Here. | 1 | Q Metro D.C./Virginia. |  |
| 2 | Q Alabama. | 2 | A Here. |  |
| 3 | A (No response.) | 3 | Q Michigan. |  |
| 4 | Q Alaska. | 4 | A Here. |  |
| 5 | A (No response.) Here. | 5 | Q Minnesota. |  |
| 6 | (Laughter.) | 6 | A Here. |  |
| 7 | Q Arizona. | 7 | Q Mississippi. |  |
| 8 | A Here. | 8 | A (No response.) |  |
| 9 | Q Arkansas. | 9 | Q Missouri. |  |
| 10 | A Here. | 10 | A (No response.) |  |
| 11 | Q California North. | 11 | Q Montana. |  |
| 12 | A Here. | 12 | A Here. |  |
| 13 | Q California South. | 13 | Q Nebraska. |  |
| 14 | A Here. | 14 | A (No response.) |  |
| 15 | Q Colorado. | 15 | Q New Hampshire. |  |
| 16 | A Here. | 16 | A (No response.) |  |
| 17 | Q Connecticut. | 17 | Q New Jersey. |  |
| 18 | A Here. | 18 | A Here. |  |
| 19 | Q Delaware. | 19 | Q New Mexico. |  |
| 20 | A (No response.) | 20 | A Here. |  |
| 21 | Q Eastern New York. | 21 | Q Nevada. |  |
| 22 | A Here. | 22 | A (No response.) |  |
| 23 | Q Eastern Pennsylvania. | 23 | Q North Carolina. |  |
| 24 | A Present. | 24 | A Here. |  |
| 25 | Q Florida. | 25 | Q North Texas. |  |


| 9 |  |  | 11 |
| :---: | :---: | :---: | :---: |
| 1 | A Here. | 1 | A (No response.) |
| 2 | Q Ohio North. | 2 | Q Region 3 Secretary, Karon Beyer. |
| 3 | A Here. | 3 | A (No response.) |
| 4 | Q Oklahoma. | 4 | Q Region 4 Secretary, Barbara Trainor. |
| 5 | A Here. | 5 | A (No response.) |
| 6 | Q Oregon. | 6 | Q Alabama. |
| 7 | A Here. | 7 | A (No response.) |
| 8 | Q Pennsylvania West. | 8 | Q Delaware. |
| 9 | A Here. | 9 | A (No response.) |
| 10 | Q Rhode Island. | 10 | Q Maine. |
| 11 | A Here. | 11 | A (No response.) |
| 12 | Q South Carolina. | 12 | Q Mississippi. |
| 13 | A (No response.) | 13 | A (No response.) |
| 14 | Q South Dakota. | 14 | Q Missouri. |
| 15 | A Here. | 15 | A (No response.) |
| 16 | Q Southern Ohio. | 16 | Q Nebraska. |
| 17 | A Here. | 17 | A (No response.) |
| 18 | Q Tennessee. | 18 | Q New Hampshire. |
| 19 | A (No response.) | 19 | A (No response.) |
| 20 | Q Texas South. | 20 | Q Nevada. |
| 21 | A Here. | 21 | A (No response.) |
| 22 | Q Utah. | 22 | Q South Carolina. |
| 23 | A Here. | 23 | A (No response.) |
| 24 | Q Vermont. | 24 | Q Tennessee. |
| 25 | A Here. | 25 | A (No response.) |
|  | 10 |  | 12 |
| 1 | Q Washington. | 1 | Q West Virginia. |
| 2 | A Here. | 2 | A (No response.) |
| 3 | Q West Virginia. | 3 | Q Wyoming. |
| 4 | A (No response.) | 4 | A (No response.) |
| 5 | Q Western New York. | 5 | Q ANSL. |
| 6 | A Here. | 6 | A (No response.) |
| 7 | Q Wisconsin. | 7 | MR. EJLALI: That concludes. |
| 8 | A Here. | 8 | PRESIDENT GROFF: Thank you, Darius. |
| 9 | Q Wyoming. | 9 | Yesterday, during the coaches and |
| 10 | A (No response.) | 10 | referees luncheon, we commented that we had a |
| 11 | Q USL. | 11 | video on the individual who won the Coach of the |
| 12 | A Here. | 12 | Year award. Our Vice-President Bill will |
| 13 | Q WPSL. | 13 | introduce the video and remind you of the winner. |
| 14 | A Here. | 14 | MR. BOSGRAAF: Hello, everybody. I |
| 15 | Q MPSL. | 15 | got a chance to talk to Chris Dorich yesterday, |
| 16 | A Here. | 16 | last night, this morning. I can tell you this |
| 17 | Q ANSL. | 17 | guy has been really, really excited about |
| 18 | A (No response.) | 18 | receiving this thing, and he's very, very honored |
| 19 | Q MSSL. | 19 | about having received this award. And he wants |
| 20 | A Here. | 20 | to thank all of you for believing in him and the |
| 21 | Q I will go through the ones that | 21 | work that he's been doing both locally, |
| 22 | didn't answer. | 22 | regionally and nationally for us. So, anyway, |
| 23 | Scott Mapes, Region 1 Secretary? | 23 | having said that, the video that was made over |
| 24 | A (No response.) | 24 | here was done without him knowing that; |
| 25 | Q Region 2 Treasurer, Wayne Wilson. | 25 | obviously, he didn't know that he was going to |

win the national award. So it's short and sweet.
Anyway, thank you.
(Video shown.)
PRESIDENT GROFF: Thank you, Bill.
Are you ready?
MR. EJLALI: Total vote count 188. 95, majority. 63, two-thirds.

PRESIDENT GROFF: We're having a discussion.

MR. EJLALI: Yes, you're right. 122
is two-thirds -- no. 126. Excuse me.
PRESIDENT GROFF: So two-thirds is
126. Does everyone agree? Okay. Great.

MR. EJLALI: Mr. President, and for the record, Alabama did show.

PRESIDENT GROFF: Alabama is present.
The next item is confirmation of minutes. Could I have a motion to approve the minutes?

MR. HAMILTON: So move.
PRESIDENT GROFF: Second?
UNIDENTIFIED SPEAKER: Second.
PRESIDENT GROFF: All those in favor, say aye?

Anyone opposed?
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Carried unanimously.
We're going to go to the reports of officers and committees, and the first one will be an update on our financial status from the treasurer.

MS. BRIGGS: We just condensed the balance sheet. This is not a formal report. I would never let that go out to anybody, but that's a condensed so we could get it on one.

But for the most part, I was asked how much money do we have in the bank; we have just a little over $\$ 2$ million sitting in the bank. Our receivables and payables are pretty equitable, so we're current. We pay everything within 30 days, and we always pay one month in arrears for U.S. Soccer and for our insurance program. You can see that our net income for the year is 291,000. We still haven't had our audit, which starts next week, and I would expect that to change just slightly, based on some of the calculations for interest. But we're still waiting on a couple of accruals from some of the -- I think we have three state associations that haven't paid their player fees; we're waiting for those to come in and then to accrue
the expenses related to that.
So you can see we're very healthy.
We will be sending out the final audited
financial statements probably somewhere in the November 15th time range, and we'll still keep current with the monthlies that are unaudited.

And if you have any questions at all, you can e-mail me or call me, but I want to thank my staff, Jeane. She -- I hardly ever hear from her, so that's how good she's doing on these financial statements. And I'm happy not to hear from so many of you, as I have in the past, on the monthly financials, but that just is a testament to our staff and how hard they're working on that.
(Applause.)
PRESIDENT GROFF: Thank you, Tony.
Mr. Motta, you have a referee report.
MR. MOTTA: Good afternoon, John Motta, chairman of the USASA Referee Committee.

I just want to read one of the objectives from our Task Force that we did at the Strategy Summit we had in Phoenix. And it said: By the year 2013, deploy to all membership organizations a comprehensive coaching and adult 16
soccer focus referee development program.
Well, I stand before you -- I stood before you last year and said that we would have the referee program completed by this summer. We fell a little short on it, but some of you were in the room yesterday when we unveiled the newly proposed -- the newly developed referee training module for referees who want to do adult soccer. I was totally impressed with the work that U.S. Soccer has done to fulfill our needs. And by February 13th, the final product will be available to start rolling out to the state associations to start developing and start training new referees in your state to referee the adult game.

This training module will be totally focused on how to referee the adult games, something that has never been developed. So we have met the Strategy Summit's goal by 2013 to have it done. It will be done in the -- by February.

So my challenge to everybody in the room is you guys challenged the referee committee to get this thing done. It is. It will be done. Now I want to challenge all the members for next
year to start implementing this. So what I will
ask is that every state association send one referee, a young referee that you can identify in your state that has the potential of doing the adult games, to come to the Veterans Cup, and we will do a whole training seminar around this new adult referee training program.

So now, you've asked from us the training program. We've delivered. Now I'm asking you to help support it. And I'm going to ask every state again to send one referee to Veterans Cup this year so we can actually put this into effect.

Thank you.
(Applause.)
PRESIDENT GROFF: Thank you, John. And now a report from the chair of the coaching committee. Bill.

MR. BOSGRAAF: This is, I think, the third time I've stood before you to tell you we're this close. For those who were able to attend the workshop this morning with the Federation people, I think we found out that we are there, and I apologize that we are late -very late -- in this stuff. We thought we were

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going to have it done a lot earlier. And when I spoke in March, I thought we were there. And I think within two weeks, we got word from the Federation that they wanted to make more changes, which put it back into the end of February -- the end of April, beginning of May. And we decided to go a different tack and ended up going there, meeting with them again to finalize some things. And we finally got to a point where the product, it's there.

With that, I can tell you that we are at a point right now that instead of having the amateur course that we have had over many, many years, we are now fully integrated with our own Level 1, our own Level 2, into the USSF coaching program, and which is the same thing as an E and a $D$ on the youth side. So this will become -the Level 2 will become available at the beginning of the year, but it works the same way as the youth. You've got to fit -- you know, like they have to go through is; complete an E to get to the $D$, we have to go through and go through a Level 1 in order to get to the Level 2.

It doesn't take a full year to go
from one to the other, but it is a longer period
of time that's broken up, so, basically, they run parallel. The only difference is going to be that we're going to deal with the adult issues, and, you know, they're going to use -- the Ds and Es obviously are using the youth issues again.

Both of them lead to the C. You can't switch. You can't use one for the other. You know, the youth are pretty particular about going through the Es and the Ds. If you want to do the adult side of it, don't do the $E$ and then try to do a Level 2. You are going to be asked to do a Level 1 again. Okay. We want to encourage people that have the Es and Ds to take these because I think there's a lot of information in there that's valuable. But we have got the latest, greatest stuff on a product that was more or less outdated and out of touch with where the rest of the world was at.

And from what I learned is the product that we had, and what the Federation actually had, was not really being recognized in the international market. And they have been busy for the last year and a half updating, updating, and updating, and we're finally to a point where we have that product in this country

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and we're fully integrated. So we want to move forward.

We made -- you know, we made a proposal to you guys earlier this year about the first 20 -- the first 20 states that sign up for a Level 1 course, they would get $\$ 1,000$ towards that. That's still hanging out there, and there is still money available, and there is some of them that did apply that haven't been -- you know, that haven't been serviced yet, but they're on that list, and we're going to be going -looking at that fairly soon. And hopefully, you will take advantage of it. And we'll have all the stuff available on the web, either through the Federation or through us or both.

So, anyway, that's basically it.
(Applause.)
PRESIDENT GROFF: Thank you, Bill.
Like these two gentlemen, I also would like to talk about some things from the Summit. Two of the objectives that we set -well, that's the wrong one. If you can't find it, I will make do.

MR. SCHOTT: It's coming.
PRESIDENT GROFF: It's coming.

The first one was the very first one where we said by 2015 we would have 500,000 players registered in U.S. Adult Soccer. Well, I can tell you that's going to be very tough. Maybe 300,000 is a little more realistic by 2015. And I do need to thank Bob Kepner and his membership committee for doing a really outstanding job in energizing all of our members that we need to grow. Last year we had 242,959 players in our organization. This year we had 242,398 . Very close. But, remember, we lost a 5,000 member in AYSO. We've had some difficulties with USSSA, and so we lost about 10,000 players. On the other hand, that meant we grew by 10,000. 30 members increased, 30 out of 60 members, state associations and national regional leagues, actually increased the registration. That means more beer mugs, and certainly this year it should have beer inside.

Our goal is very clear. We need to grow. And so the Board of Directors has said, This is how we're going to do it. We're going to propose it to you, and we are only as strong as each of our members. We're going to do the 2013 Centennial campaign. This is so that we

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affiliate leagues that have never been affiliated
before. Now, we do have a program now with a rebate, we had some states that said, Well, our leagues want to wait a year. And so you have your option. You can do the one with $\$ 5$ off of the $\$ 15$, which is ten bucks, and you hold the money and give it to them a year later, and that may work in some markets. But with the Centennial campaign, we'll send a rebate to a new league that's never been affiliated before directly, \$4, after they register with you.

Hopefully AYSO will return. Those negotiations are going on. I feel very positive about that.

And lastly, I'm asking you to put on some tournaments, one-day tournaments, for lots of reasons, futsal, Cinco de Mayo, a coed tournament. That's why we have this tournament registration fee. Michigan did it, and they had 700 players, unaffiliated, register for the first time.

You can do this. It's a great
program. You can set aside a day, maybe do it with an MLS club or do it with one of your other high-level clubs and register those players for
the day, unaffiliated players.
The second one was, we wanted to double the participation in competitions.

When I read that, it didn't say national competitions. It said all competitions. At the national level, we are doing more. You will hear about the National Women's Festival. Duncan will talk about the Centennial coed tournaments that we're going to put on in four different state associations. Those are new competitions. But really what we need is more of those statewide competitions. State Cups, the tournaments, more coed events. All of these are competitions. So we need to do our part at the national level; you need to do your part at the state level.

Every day I think about those eight objectives. We certainly have heard that we made one with the referees. We made another one with the coaches. Our challenge is to meet all of those eight objectives by 2015. And I'm very confident that this organization, with your help, can do that. Thank you.

## (Applause.)

PRESIDENT GROFF: I have to correct myself.
24
Somehow I said Michigan. It was Minnesota that did the 700 players. Thanks, Brian.

Are there any other reports of officers and committees?

And so the next item is bylaws. We have one bylaw. Chair of the Rules Committee.

MS. NELSON: Thank you. As you may have noticed, there is a single proposed bylaw change in your book. And when it was put into the book, there were misprints. You should have also noticed on the tables at each place when you came in, there is the amended printing of that bylaw that gives the proper author, Tim Busch, versus the National Board of Directors, and also corrects the verbiage around the Rules Committee recommendation. And so please take a look at that quickly.

One of the first tasks that I have to have in order to get this bylaw moving forward is to have a motion to adopt, so the chair recognizes Tim Busch.

MR. BUSCH: Actually, Kris, it will be my intent to withdraw the bylaw proposal.

I'm Tim Busch. I'm the president of the Washington State Adult Soccer Association,

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the third-largest state association in the United States. And I want to talk about what I was trying to deal with or the philosophy behind the bylaw.

It is important that as individual, regional and national leagues, and in the state associations, that we are clearly involved in the activities and understand what's going on with the National Board of Directors of this organization. Now that may sound like criticism, and it was not intended that way. Because of the change in the cycle for the meetings between our mid-year and the USSF AGM in June, we go for a period of eight months without having a face-to-face meeting. And I will tell you that this board has made decisions related to insurance that have been detrimental to our ability to grow in my state. And I think as a group, I'm looking for more transparency in the decision-making. And I have heard the arguments against having the National Council vote, and Richard came into our Region and mentioned that this isn't the forum to debate or discuss things. If not, I guess I should have stayed home. But anyway, with new technology, I

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believe when there are major issues that need to be dealt with by our body that we clearly can use either Skype or you can use GoToMeeting and have a series of informational items and allow electronic voting on major issues. And so rather than have a huge argument about that today, it isn't a matter of trust; it's verifying, and it's having us involved, because I believe not all the talent in USASA is up on the dais. There's a lot of talent, and we're the grassroots folks that run this engine.

And so I withdraw the motion. I appreciate everybody listening, but I think we need to look at transparency and remaining involved in major decision-making. Thank you.

MS. NELSON: Thank you, Tim.
Are there any other rules-related items that need to be addressed at this point. Any other proposals from the floor?

Seeing none, I'm going to return the mic to Richard Groff.

PRESIDENT GROFF: Thanks, Kris.
The next item is new business.
We have a new member to approve today. This is the Wisconsin Soccer Leagues.

They were approved provisionally by the Board of Directors, and today you will approve them as a full member of U.S. Adult Soccer. I need a motion.

MR. MALONEY: So moved.
MR. EJLALI: Moved.
PRESIDENT GROFF: Second? UNIDENTIFIED SPEAKER: Second. PRESIDENT GROFF: Any discussion?
All those in favor, say aye?
Anyone opposed?
Peter, welcome. Please stand.
(Applause.)
MR. MARIAHAZY: I just want to say a couple of minutes -- just a couple of hours, take a nap -- I just want to say thank you. It's an honor to be part of this. Obviously, Wisconsin has gone through some significant transitions over the past several years, and we are very flattered to be part of this national organization. The new leadership is, quite frankly, spending a lot of time at the fields right now making sure leagues get going. I was able to sit in on the recreational committee meeting and listen to them, and there are three 28
areas of focus for growth that we're looking for in Wisconsin. In the ethnic areas --

PRESIDENT GROFF: Peter, turn around and talk into the mic. Just talk into the mic and everyone will hear you.

MR. MARIAHAZY: Okay. Sounds good.
But anyways, three areas of focus to
grow is the coed recreational, ethnic, and then
the -- and I'm part of the youth organization,
those that grow out of ours and have a continuing spectrum of opportunities. So we're looking forward to that growth.

And thank you for approving the membership.

PRESIDENT GROFF: It's great to have you. Thank you very much.
(Applause.)
PRESIDENT GROFF: Mr. McGee, chair of the Best Practices Committee. It's a very special presentation.

MR. MC GEE: For those who either don't know me or are not sure that they know me, my name is Bob McGee, and I have been appointed the chairman of the Best Practices Committee.

If you are familiar with the bylaws
of our organization, you know that there are
certain standing committees, and the Best
Practices Committee is not a standing committee, but it's the creature of the formation of both the Summit and the NBOD that sits up here. So we have been selected to continue a process that was started in the Summit in Arizona, which is to develop best practices for our state associations. And as part of that request, we developed, over the last couple of years, a series of policies, governance standards, and guidelines. They have not been finally approved by the NBOD, but they have been out there for your consideration, the NBOD's consideration.

But this recent spring, we were asked by the NBOD to establish not only best practices, but minimum standards for state associations. And we agreed to take on that task and try to do it. But in order for us to be able to establish what the minimum standards should be for state associations, as well as the best practices for state associations, we needed to find out what you are doing, what each state association may be doing in terms of governance, whether you are a 501(c)(3) organization or (c)(4) organization;

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whether you are a nonprofit corporation in your
state or just an unincorporated association. We needed to know information about how you communicate with your members. We needed to know what your governing bodies were. For instance, are they elected democratically? Are they appointed? Do you even have elections? Do you have a board? Do you have an executive committee? What do you do?

And the reason we wanted to have that is to have an inventory of what everybody does in our national organization, in our state associations.

The next purpose was to identify practices that you do that may be good practices or best practices to share with other state associations. Maybe you have a novel way of communicating with your membership. Maybe it's by Facebook. Maybe it's by Twitter. Maybe it's by a web site or LinkedIn, but if we can find that one state association or several have certain practices that are outstanding, they should be shared with everyone and given a chance for everyone to be able to adopt those practices.

So the second purpose of our
committee was to try to identify what those best practices are so that we can somehow share them with everyone.

So the Best Practices Committee suggested a survey, and that's what we have handed out at the regional meetings. Each state president should have received a best practices or governance survey. It's designed to be answered by the president or whoever the president designates. If the president decides that the executive director of your state association is the best one capable of answering all those questions, then so be it.

But what we decided today is that this survey, in addition to handing it out and discussing it at today's meeting and the regional meetings yesterday, is that this will be sent out by e-mail by staff from the central office here in Illinois. It will be sent out -- I have been assured that it will be sent to every state president in Microsoft Word format. If you need it to be converted to some other form, I'm sure the staff can do that. I'm seeing a nod of the head here. So if for some reason Microsoft Word format doesn't seem to fit your computer or your 32
system, then you can certainly have it sent in another format. It will be sent out by next Friday at the very latest to every state president, so make sure that the central office or USASA office has your correct e-mail address; otherwise, you're not going to get it.

Once you receive it, we would like to have 100 percent participation from state associations. We don't want to have 50 of 55. We want all 55 national state associations answering this survey. And be as honest and forthright as you possibly can.

Also, if you have a program or a policy that's not mentioned in the survey, let us know about it. You will then be able, you, the state president, or whoever you designate, will be able to fill it out in an electronic form, and the deadline for returning it to the USASA office will be Thursday, November 15th.

If we do not get a survey back from a state association, either my committee or our committee members or the state -- or the USASA office will be contacting you.

So, please, be as prompt and as thorough as you can on this survey. It's going
to help everyone.
One of the other things, the purposes
of the survey is to establish some state associations that may not have either the financial ability or the manpower ability, the number of volunteers or whatever, to have a best practice.

To give you an example, maybe, we may determine that every state association should be a 501(c)(3) organization, but a small state has applied before. They haven't been successful because it's an IRS determination.

If we find that that is a best practice and we're missing two or three state associations, hopefully either the Best Practices Committee or the NBOD can assign a staff person to assist that state organization in getting that status. So it's not just a way of making an inventory or trying to establish best practices but to assist all state associations in reaching the level of best practices, so that's the whole purpose behind it.

I'm also going to mention that if any of the state association presidents, in going through this survey, are confused, not sure what

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they should write or whatever it may be, they can contact a Best Practice Committee person. There are two in Region 1, Steve Flamhaft, Kevin Anderson. There are two in Region 2, which is Harold Kahler and Peggy Polley. There's one in Region 3, which is Andy Marion, who is not here today, but I also will help out in Region 3, because that's where I reside. And Region 4, it's Paul Scherer. And once again, with some of my experience in Region 4, you are certainly welcome to -- if Paul is not available, is just to contact me.

So we are there to help you get this finished if you have any questions.

I think that's everything that I need to say about this. Now, once we get all of the information in hand, we will go through it, evaluate it, synthesize it. And hopefully way before the Centennial meeting in June we should have a response so that we can tell you and tell the NBOD exactly what we have learned about our state associations.

Any questions you might have? Thank you.
(Applause.)

PRESIDENT GROFF: Thanks, Bob.
The next thing we're going to talk about is the Centennial membership campaign. I mentioned that earlier. We're going to see some specific points. The people sitting up front here cannot register players. You need to register the players. What we need to do is to give you the tools to do that. This particular campaign is to have you go out and recruit unaffiliated leagues. What could we do that would give you a sales tool in addition to all the others, including the 25,000 insurance package, all the other things that we do to make your life easier when you approach an unaffiliated league?

Well, up to this point, we had the \$5 rebate: The $\$ 15$ player fee, you held $\$ 5$, you sent $\$ 10$ to the national office, and in the second year, you gave the $\$ 5$ back. That worked in some state associations.

In other state associations, they said, it's not important because our leagues don't want to wait. They will just sit on the sideline.

So for 2013 we're going to try 36
something very radical. Any unaffiliated league, they've never been affiliated with U.S. Adult Soccer before, they need to register with you. After they register -- and you are going to get, hopefully, get them online registration, you will send in the database, all those things will happen. Once completely finished, everything is perfect, we will send that league a check for $\$ 4$ a player.

Now, this came out of one state who said they need to get the rebate immediately. The reason it's $\$ 4$ is now the fee is 14 , so it comes back to roughly 10 bucks. That's what we think. If you have a league that's on, considering this might be a very attractive alternative for you.

Anybody have any questions? It's very simple. Only for the year 2013. It's the U.S. Soccer Centennial celebration, and we would like to hit 265,000 players in our organization.

You have a question.
Question?
Mr. Kepner.
MR. KEPNER: I do have a question. I apologize for my voice to everybody.
Use online registration. Does that
mean from the get-go? And all -- the affiliate
new leagues, they are using it?
PRESIDENT GROFF: It's not required.
It's a -- I think it's something we are hoping
will happen for that new league.
MR. KEPNER: Okay. That wasn't
clear. So it's a hope they use.
PRESIDENT GROFF: A hope. It will
make our lives all easier, right, Bob?
MR. KEPNER: I would definitely
agree, but I just wanted clarity. That's all.
PRESIDENT GROFF: Not required. All
that is required is that the league register with
the state association.
MR. KEPNER: Okay. Thank you.
PRESIDENT GROFF: During the year
2013.
that wonderful date on December $31 s t ~ w h e n ~ w e ~ h a v e ~$
to tell U.S. Soccer how many players we have. We
would like to say to them, we have 265,000
players.

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The first one is going to be from Shonna to talk about the Women's Festival.

MS. SCHROEDL: Hello. I think many of you have already heard discussion regarding the Women's Festival, USASA women's championships. After quite a bit of conversation this last year, I think it was -- it stemmed from the women's symposium we had at the 2012 mid-year, but there was much conversation throughout regions for many years before that about doing something to revise the women's national cups to try to attract more teams to participate. And we looked at a lot of different options. And for 2013, the first Women's Festival, which will be the USASA women's championships, will take place June 25th through the 30th, Overland Park, Kansas. We will be having divisions in Open, Amateur, Under-23, and Over-30.

The attraction of this event is instead of entering national cups where it's a possible one match and you are out and not knowing where you are going to travel and how much it's going to cost, it will be one location at the end of June, so teams know exactly where
they're going. They're going to be able to budget for how much money it's going to cost them to get there and stay there. They will know that they will have a minimum of three matches, full matches. Our Open division will be playing mid-week, and this is to help accommodate W League and WPSL which have traditionally scheduled weekend games for their league games.
So we'll have Tuesday, Wednesday, Thursday matches for the Open.

The other divisions will be playing Friday, Saturday, Sunday.
$\$ 300$ entry fee for all of the divisions. The deadline is April 12th for Open and Over-30, and May 15th for Under-23 and Amateurs. We are going to have liberal substitution rules and player pool roster rules to help attract more teams.

So we ask for your support in getting the word out to all of your women's leagues and teams. From the national office, we will be doing marketing and advertising of this event, but we need your help to make this a successful event and get teams there. So that is the summary of this event.

| 41 | 43 |
| :---: | :---: |
| (Applause.) | plan is to attack the unaffiliated market, get |
| PRESIDENT GROFF: Thank you, Shonna. | 2 them in, show them what we're about. Show them |
| The next presenter will be Duncan, | 3 that we can put on competitions as well as |
| but before that, Duncan and the staff, I would | 4 anybody else within the cities that they live. |
| like them to stand up. I know how much work that | 5 Get them to register through the three-day player |
| went into this event. I want to thank them. We | 6 pass, so we get their information, and then we |
| should all thank them. They did a great job. | 7 can start to talk to them and say, Look, this is |
| (Applause.) | 8 what we're about. This is the value that |
| MR. RIDDLE: Just waiting for the | 9 bring to you. And trying to attract more |
| 10 slid |  |
| 11 I did a presentation this morning and | 11 Is there another slide? Oh, just the |
| 12 some people were there, but just, since I have | 12 tournament format. It will be a one-day |
| 13 been in place, we have been doing a lot of | 13 tournament. 6 v 6 . There will be some rules |
| 14 analyzing of the current market of soccer players | 14 obviously around that. Two women on the field |
| 15 in this country and our rivals. There's a lot of | 15 any time. 30-minute games, very short, so they |
| 16 organizations now taking players that should | 16 get guaranteed -- if we get -- we're aiming to |
| 17 really be coming into this organization. | 17 get 24 teams, just to test it, so that each -- |
| 18 The estimated market now for adult | 18 there will be four groups of 6 or six groups of |
| 19 players is nearly 6 million adult players playing | 19 4, depending on the facilities that we use, so |
| 20 in this country. So you can see from our | 20 each team will be guaranteed three, four games, |
| 21 figures, we have only taken a small percentage. | 21 high energy. And then the big part of that day |
| 22 A lot of our rivals are the big social clubs in | 22 will be to get the football done and then go have |
| 23 the cities, the park districts, as we know, other | 23 a couple of beers afterwards, which is what that |
| 24 organizations like the YMCA, running their own | 24 groups wants. That is the market that we're |
| 25 private leagues. Another big part of that ma | 25 ater. |
| is the 20- to 30-year-olds that live in the | Any questions? |
| 2 cities. They want it as easy as possible, and | Good. Thank you. |
| they actually prefer to play small-sided games. | (Applause.) |
| So what we are planning to do -- just | PRESIDENT GROFF: We certainly want |
| to show you that, so out of that 5.7 million in | to thank Washington, Illinois, Massachusetts, and |
| the 20-to-30 bracket, there's about 3 million | 6 Florida for being partners in that event, and if |
| 7 players estimated playing currently in this | 7 it's something that really excites you and you |
| country. | 8 want to do, contact Duncan. We have all of next |
| Now, what we want to do as part of | year to do this, and it certainly -- it would be |
| 10 the Centennial celebrations is to put on a number | 10 an excellent model to see if you can expand your |
| 11 of coed tournaments around the country, | 11 membership into the coed market. |
| 12 partnering with our state associations. And a | 12 Mr. Kepner. |
| 13 number of the state associations have been very | 13 MR. KEPNER: I am going to ask Duncan |
| 14 enthusiastic, came to me with some of the ideas, | 14 a question, if I might. |
| 15 many of them are actually trying to break this | 15 PRESIDENT GROFF: Go right ahead. |
| 16 market anyway. So what we want to do is a number | 16 MR. KEPNER: Okay. The source of the |
| 17 of tournaments. Florida are very, very keen to | 17 information about the 8.7 million market, adult |
| 18 doing something in February. They have been | 18 players, what is that source, Number 1? I'm not |
| 19 looking at that for some time, and they want our | 19 questioning it; I'm just curious. And Number 2, |
| 20 support. Tim Busch in Seattle, again, has | 20 does it exist in a format that the equivalent |
| 21 realized there's a big market in Seattle that | 21 information is available at -- on a geographical |
| 22 he's not tapping into and wants to get the | 22 basis, if not necessarily state level, regionally |
| 23 unaffiliated players on board. | 23 or whatever. Is that -- might that be available? |
| 24 So we're going to run four | 24 And clearly, the direction of my |
| 25 tournaments next year with those groups, and the | 25 question is that just as it's useful at a |

national level, it strikes me that that kind of information would be extremely useful at the state level.

MR. RIDDLE: Bob, I totally agree. Much of the information comes from the Sports Goods Manufacturers Association. It's information that is not widely available. We have to beg, steal and borrow a little bit to get access to that information. However, we can now share it. The presentation I did this morning, we're going to put online next week so people can get to it.

On the geographical, we have some but not complete right now, but I'm working on getting that from the official -- the people that actually did the survey, so we're trying to get that and we will help you with that.

MR. KEPNER: And listening to the response, it occurs to me -- again, I did attend -- or sat in and watched the NBOD meeting on Thursday, and it appears that there are some resources available that USASA has that could be used to provide additional information particularly at the state level, but this kind of information can be very valuable, and

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particularly, in, you know, USASA National Office staff and so on, you can access it, you can -obviously, there's a cost involved, but not every state association is going to be able to do that with the professional level of expertise that you can, and your staff, and therefore, it strikes me that this would be a phenomenal service for the NBOD and the staff to provide to the membership.

MR. RIDDLE: Sure, I agree. And what we're trying to do with this is trying to see if it works first, before -- and make sure that we've got it right before we then start to push it out to more states just to make sure we're on track with it.

MR. KEPNER: Thank you.
MR. RIDDLE: Thank you.
MR. HAMILTON: There's at least two formal surveys that I'm aware of. One was done about maybe ten years ago by the diversity committee of U.S. Soccer. By the way, those two numbers are low, according to these two surveys. The second was done -- I think it was also done by the Sporting Goods Manufacturers Association -- it was done maybe seven or eight years ago, and I think the Foundation still has
that, but those are formal surveys done by professional sports survey firms. And they both come out significantly higher than that.

MR. KEPNER: Right. You are saying that would be a different body. I mean the Foundation, is what you are saying, has collected information or has received it of a similar nature that could be useful.

MR. HAMILTON: And a formal, professionally done surveys. They're a little old, but I don't think the numbers have gone down much.

MR. KEPNER: I would urge that serious consideration be given to sharing it so that it could be used by each state association.

PRESIDENT GROFF: As I look at the agenda, we're now at Good of the Game.

MR. FLAMHAFT: Steven Flamhaft, Eastern New York.

Duncan, can I ask a question, please? Can you go through step by step how you intend to proceed in a state? For example, the Spanish league in New York, how are they going to be told about this tournament? Is it the state association responsibility? Is it the NBOD?

Take it, please and expand on it, please.

MR. RIDDLE: They're going to be state competitions for one thing.

We're going to ask the states to help probably organize it. The states are going to be regularly informed. Florida in Orlando --

MR. FLAMHAFT: And you are going to provide a model for each state to do this?

MR. RIDDLE: Yes, we have a basic outline, but probably that would depend upon the state to modify that.

PRESIDENT GROFF: Tim.
MR. BUSCH: Yes, sir.
PRESIDENT GROFF: Is your event a

## 7-v-7 tournament?

Maybe explain so Steve understands. This is a combination of partnership between state associations and the staff that -- with support, to make this happen.

MR. BUSCH: We talked when Richard -excuse me -- when Duncan was out, I believe, in June.

We have one of the premier, I think, soccer complexes in the country at Starfire in

Tukwila, where the Sounders train, and we were talking, I think, about maybe either two or three days in a 7 v 7 . I wasn't going to bring it up in this particular format because that's more detail, but that seemed to make sense to us. That particular complex has four turf fields, again the pro pick team plays there, and it's kind of the hub of all soccer, tons of our folks that are affiliated and tons of folks that are not. And we thought the benefit was to be able to have signage well in advance to be able to promote the tournament.

So I think you are absolutely right, Richard. I think we deal with it based upon what makes sense. And Teddy Mitalas, who runs the complex, is a long-time member of our group, and we've modified it for our market, basically.

PRESIDENT GROFF: Great.
And, Arthur, could you comment on what you foresee the event being in Florida?

MR. MATTSON: Yeah, we have some flexibility with whether it's going to be a 7 v 7 or a 6 v 6 . But one important thing I wanted to note about the February time frame is that the Central Sports Commission contacted me several

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months ago, and said, Hey, we are -- and not to get a long story about how this all came about, but Central Florida is hopefully going to be the winter home for MLS at Disney's Sports Complex, the Wide World of Sports. And what they wanted to do is they wanted to kind of kick this off.

Now, Disney has had MLS teams come during this time frame and play before, but now they're backed up with a million dollars of marketing money from the state of Florida to make this happen -- in other words, to kind of model what Florida does for the Major League Baseball teams.

With this in mind, they came to us and asked us if we could host a small-sided tournament during the month of February this-coming year to coincide with this MLS, you know, extravaganza that they are going to have. They're going to have multiple games. I think they have six MLS teams committed right now, and they have got two more that are on the fence. But they wanted to have the short-sided game for adults during this time frame, and they wanted to tie it in with offering discounted tickets for the MLS games.

And I told them, Sure, sure, we would certainly like to do something like that, I said, but, we don't want to have it just for the Florida teams. We would certainly like to open it up. And that was exactly their thoughts too, because they came to the conclusion that our target market is a lot of the same people that are watching these MLS games.

So what they've done is they have set aside some money to market to the MLS fans that could potentially be our future, you know, participants that might want to come down, like -- in other words, Florida is huge in the winter for the snowbirds coming in to watch the baseball games. That's the only reason why this huge group comes to Florida. And they want the same thing for the MLS fans to come down, but they wanted to offer them a little extra by having this adult game.

So I went to Duncan, and I asked him, Hey, you know, I would like the national organization to help promote this for us. And he goes, Oh, this is perfect timing because we're looking to do something like that, so it was kind of a meeting of the two worlds at a perfect time 52

## for this to happen.

So does that answer your question?
PRESIDENT GROFF: Yes, thank you.
Any other questions on this particular event?

How about other Good of the Game items?

MR. BUSCH: Richard, Tim Busch, Washington.

Since we're talking about MLS, I would invite everybody to tune into ESPN tomorrow evening at 6:00 Pacific time. We will have a sold-out stadium at CenturyLink as the Sounders take on the Timbers, as they're going to decide who gets the Cascadia Cup which is a trophy that goes back probably a dozen years between Vancouver, Seattle, and Portland. Linda Rimmer, and I are on the advisory group for the team, for the Sounders, and they debated about whether or not they should allow -- they used to have the minimum of about 800 visiting fans, and whether or not they should open up the whole stadium. The decision was made to do it, so I think it's going to be an extraordinary thing to watch on TV. I will get home in time to be at the match.

|  | 53 |  | 55 |
| :---: | :---: | :---: | :---: |
|  | PRESIDENT GROFF: I think they're |  | dedicated. Come on. |
| 2 | going for a record crowd, right? | 2 | (Applause.) |
| 3 | MR. BUSCH: I think the note I saw | 3 | PRESIDENT GROFF: Thank you very |
| 4 | was that I think the initial Galaxy game in L.A. | 4 | much. |
| 5 | might have been about a 100 or a 1,000 more, but | 5 | Additional Good of the Game. |
| 6 | it's the second-largest. And we're averaging | 6 | Motion to adjourn? |
| 7 | nearly 40,000 per game this year. | 7 | UNIDENTIFIED SPEAKER: So move. |
| 8 | PRESIDENT GROFF: This will be in the | 8 | PRESIDENT GROFF: Second? |
| 9 | 60,000; correct? | 9 | UNIDENTIFIED SPEAKER: Second. |
| 10 | MR. BUSCH: It will be a sell-out, | 10 | PRESIDENT GROFF: All in favor? |
| 11 | 60,000, 68,000. | 11 | Thank you very much. Please leave |
| 12 | PRESIDENT GROFF: Fantastic. | 12 | your voting cards in the room. |
| 13 | (Applause.) | 13 | (Adjourned at 2:05 p.m.) |
| 14 | PRESIDENT GROFF: Mr. Kepner. | 14 |  |
| 15 | MR. KEPNER: I think this falls into | 15 |  |
| 16 | the category of the Good of the Game. And that | 16 |  |
| 17 | is back in April you and the NBOD wrote about a | 17 |  |
| 18 | conference call meeting of your group, the NBOD, | 18 |  |
| 19 | and all the committee chairs, a good -- great | 19 |  |
| 20 | meeting. | 20 |  |
| 21 | One of the outcomes of that was the | 21 |  |
| 22 | concept of rather than having committees sort of | 22 |  |
| 23 | work in single paths all by themselves, the | 23 |  |
| 24 | concept of having a weaving together of them. | 24 |  |
| 25 | I'm standing here before us simply to continue to | 25 |  |
|  | 54 |  | 56 |
| 1 | encourage that kind of concept. The membership | 1 | REPORTER'S CERTIFICATE |
| 2 | committee did interact, had a joint conference | 2 |  |
| 3 | call with the IT. Later, it had a joint | 3 | I, DEBRA K. RESLING, RMR, Certified Realtime |
| 4 | conference call with Best Practices. So I'm | 5 | within proceedings do certify that the within |
| 5 | speaking not just to NBOD -- you are up there and | 6 | proceedings of the USASA National Council Meeting |
| 6 | the rest of us are all down here -- but I'm | 7 | were taken by me stenographically in Rosemont, |
| 7 | really talking to all of us saying that working | 8 | Illinois, on October 6, 2012 then reduced to |
| 8 | interactively to the better good of the entire | 9 | typewritten form; that the foregoing is a true |
| 9 | organization is a good idea. | 10 | transcript of the proceedings had. |
| 10 | A good example would be, obviously, I | 11 | In witness hereof I have hereunto set my |
| 11 | mean, Bob McGee, you stood up there and were | 13 |  |
| 12 | talking about things that are best practices. A | 14 |  |
| 13 | good bit of what the Membership Committee does is |  | Debra K. Resling, RMR |
| 14 | deal with matters that are going to be considered | 15 | Certified Realtime Reporter |
| 15 | reasonably best practices. To the extent that |  | and Notary Public. |
| 16 | it's possible, committees of all forms in our | 16 | 4 Cheyenne Boulevard Colorado Springs, CO 80905 |
| 17 | organization, I encourage that they work | 17 |  |
| 18 | together. |  | My commission expires February 28, 2013 |
| 19 | PRESIDENT GROFF: Thank you, Bob. | 18 |  |
| 20 | Quite honestly, we have about 17 committees. | 19 |  |
| 21 | Those committees are very valuable, and the | 20 |  |
| 22 | chairs of those committees are an incredible | 21 |  |
|  |  | 22 |  |
| 23 | resource. Right now, I would like all the | 23 |  |
| 24 | committee chairs to stand up, and we should thank | 24 |  |
| 25 | them for all the volunteer hours they have | 25 |  |


| \$ | $\begin{aligned} & \mathbf{2 6 5 , 0 0 0}[2]-36: 20, \\ & 37: 22 \\ & \mathbf{2 8}[1]-56: 17 \\ & \mathbf{2 9 1 , 0 0 0}[1]-14: 18 \\ & \mathbf{2 : 0 5}[2]-1: 17,55: 13 \end{aligned}$ | $\frac{700[2]-22: 20,24: 2}{8}$ | $\begin{aligned} & \text { 15:19 } \\ & \text { afterwards }[1]-43: 23 \\ & \text { AGENDA }[1]-2: 1 \\ & \text { agenda }_{[1]}-47: 17 \\ & \text { AGM }[2]-2: 6,25: 13 \\ & \text { ago }[3]-46: 19,46: 25, \\ & 50: 1 \end{aligned}$ | ```April [3]-18:6, 39:14, 53:17 areas [3]-28:1, 28:2, 28:7 argument [1] - 26:6 arguments [1] - 25:20 Arizona [2] - 6:7, 29:7``` |
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