

PROCEEDINGS

UNITED STATES ADULT SOCCER ASSOCIATION

NATIONAL COUNCIL MEETING

Hilton San Diego Bayfront
San Diego, California
March 17, 2023
12:37 p.m. - 1:36 p.m.

Reported by Carrie A. Fisher

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PRESIDENT MOTTA: Okay. Welcome everyone and good afternoon. Welcome to beautiful San Diego where the weather has finally cooperated and it's beautiful out there, even though I haven't been out there but it looks beautiful.

Just so everyone knows what we're doing today, so we're going to have two meetings as we always do. We're going to start out with the USASA National Council Meeting first. And when we adjourn for that meeting, we will start the Adult Council Meeting. So there is business to be done in both meetings.

The agenda is not very long. So if we can get through the agenda quickly, it gives you a lot more time to go enjoy the weather outside so we will begin right now. It seems like everyone is inside so we will call the meeting to order, and we will be having some guests stopping in like Cindy and JT so I may --

MS. CONE: We will be in a little bit later. You can start without us.

PRESIDENT MOTTA: Okay. They will be in NATIONAL COUNCIL MEETING USASA

A G E N D A

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Table with 3 columns: Item Number, Item Description, Page, Line. Items include Moment of Silence and Pledge of Allegiance, Roll Call, Credentials Report, Speakers and Guests, Confirmation of Minutes, Elections, New Business, and Adjournment.

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a little bit later so during --

MS. CONE: Hi, everyone.

PRESIDENT MOTTA: -- our meeting, we may have to take a pause when Cindy and JT get here to address the membership so we will play that one by ear.

So let's begin our meeting as we always do with a moment of silence to remember all of those who have passed away during the past year and our members who we will sadly miss so let's take a moment of silence.

(Moment of silence.)

PRESIDENT MOTTA: Okay. Thank you. Happy Saint Patrick's Day, everyone. I don't have any green beer for you, but maybe tonight we will get it at the event.

Okay. Next I will call on our credentials chair. Dyann, are you ready for roll call?

MS. PUGLIESE: Are we doing the pledge?

PRESIDENT MOTTA: Oh, okay. Pledge of allegiance. I am so sorry. Thanks for reminding me.

Can we all stand and pledge of allegiance NATIONAL COUNCIL MEETING USASA

1 to the flag?  
 2 (Pledge of Allegiance recited.)  
 3 PRESIDENT MOTTA: Thank you. Okay. Now  
 4 Dyann.  
 5 MS. PUGLIESE: Okay. Beginning with the  
 6 USASA Adult Soccer.  
 7 And I'd like to ask all of you if you want  
 8 to speak or you have something to say about  
 9 the credentials, please go to the microphone.  
 10 State your name -- there are none. Yes, state  
 11 your name and your state for the minutes. At  
 12 our last meeting it was very difficult for our  
 13 reporter to have accurate minutes because that  
 14 wasn't done. If you're speaking from your  
 15 seat, I will ask you to please stop and then  
 16 go to a microphone so that we have accurate  
 17 minutes of our meeting.  
 18 (The following represents the roll call being  
 19 called by Ms. Pugliese; the answers by the  
 20 respective parties.)  
 21 Q. President John Motta?  
 22 A. **Here.**  
 23 Q. Vice President Richard Groff?

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1 A. **Here.**  
 2 Q. Treasurer Wayne Wilson?  
 3 Region III Director Otey Smithson?  
 4 A. **Here.**  
 5 Q. Region III Deputy Director Jeanne Smith?  
 6 A. **Here.**  
 7 Q. Region III Secretary Paula McFarlin?  
 8 A. **Here.**  
 9 Q. Region III Treasurer Nick Calabro?  
 10 A. **Here.**  
 11 Q. Region IV Director Robin Runstein?  
 12 A. **Here.**  
 13 Q. Region IV Deputy Director Tom Moore?  
 14 A. **Here.**  
 15 Q. Region IV Secretary Roy Carlson?  
 16 A. **Here.**  
 17 Q. Treasurer -- Region IV Treasurer Anne  
 18 Braghero?  
 19 A. **Here.**  
 20 Q. There are a total votes for officers and  
 21 others, regional officers and past presidents and  
 22 others of 26. There are 19 present.  
 23 Going on to the states. Region I:

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1 Secretary Karon Beyer?  
 2 Treasurer Lori Stoneburner?  
 3 A. **Here.**  
 4 Q. At Large Member Chaz Ballish Regueiro?  
 5 A. **Here.**  
 6 Q. At Large Member Cezar Wasecki?  
 7 A. **Here.**  
 8 Q. Independent Director Brett Horowitz?  
 9 Past President Gianfranco Borroni?  
 10 Past President Mike Edwards?  
 11 A. **Here.**  
 12 Q. Past President Brooks McCormick?  
 13 Region I Director Anthony Falcone?  
 14 A. **Here.**  
 15 Q. Region I Deputy Director MaryBeth Falk?  
 16 A. **Here.**  
 17 Q. Region I Secretary Scott Mapes?  
 18 A. **Here.**  
 19 Q. Region I Treasurer William George?  
 20 A. **Here.**  
 21 Q. Region II Director Claudio Frigo?  
 22 Deputy Director Karissa Richardson?  
 23 Secretary Dyann Pugliese?

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1 Connecticut State Soccer?  
 2 A. **Here.**  
 3 Q. Delaware Soccer?  
 4 Eastern New York State Soccer?  
 5 A. **Here.**  
 6 Q. Eastern Pennsylvania Soccer Association?  
 7 A. **Present.**  
 8 Q. Maryland State Soccer Association?  
 9 A. **Here.**  
 10 Q. Massachusetts Adult State Soccer  
 11 Association?  
 12 A. **Here.**  
 13 Q. Metropolitan DC-VA Soccer Association?  
 14 A. **Here.**  
 15 Q. New Hampshire Soccer Association?  
 16 A. **Here.**  
 17 Q. New Jersey Soccer Association?  
 18 A. **Here.**  
 19 Q. Pennsylvania West Soccer Association?  
 20 A. **Here.**  
 21 Q. Rhode Island Soccer Association?  
 22 A. **Here.**  
 23 Q. Vermont State Soccer Association?

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- 1 **A. Here.**
- 2 **Q.** West Virginia Soccer Association?
- 3 **A. Here.**
- 4 **Q.** Western New York Soccer Association?
- 5 **A. Here.**
- 6 **Q.** In Region II: Illinois State Soccer
- 7 Association?
- 8 Indiana Soccer Association?
- 9 **A. Here.**
- 10 **Q.** Iowa Soccer Association?
- 11 **A. Here.**
- 12 **Q.** Kansas State Soccer Association?
- 13 **A. Here.**
- 14 **Q.** Kentucky Soccer Association?
- 15 **A. Here.**
- 16 **Q.** Michigan Soccer Association?
- 17 **A. Here.**
- 18 **Q.** Minnesota Soccer Association?
- 19 **A. Here.**
- 20 **Q.** Missouri Soccer Association?
- 21 **A. Here.**
- 22 **Q.** Nebraska State Soccer Association?
- 23 North Dakota Soccer Association?

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- 1 Leagues, 2.
- 2 Okay. Alabama?
- 3 **A. Here.**
- 4 **Q.** 3. Arkansas?
- 5 Florida State?
- 6 **A. Here.**
- 7 **Q.** 4. Georgia State?
- 8 **A. Here.**
- 9 **Q.** 4. Louisiana Soccer? Louisiana Soccer?
- 10 Mississippi Soccer?
- 11 North Carolina?
- 12 **A. Here.**
- 13 **Q.** North Texas?
- 14 **A. Here.**
- 15 **Q.** Oklahoma Soccer?
- 16 **A. Here.**
- 17 **PRESIDENT MOTTA:** You didn't say how
- 18 many votes for Texas.
- 19 **Q.** Back up. Okay. North Carolina, 5; North
- 20 Texas 5.
- 21 Oklahoma?
- 22 **A. Here.**
- 23 **Q.** 2. South Carolina?

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- 1 Ohio Soccer Association North?
- 2 **A. Here.**
- 3 **Q.** South Dakota Soccer Association?
- 4 Southern Ohio Adult Soccer Association?
- 5 **A. Here.**
- 6 **Q.** Wisconsin Soccer Leagues?
- 7 **A. Here.**
- 8 **Q.** Okay. I made a mistake -- not really a
- 9 mistake. I forgot to tell you how many votes you
- 10 all had. It was in the book that Jen emailed out
- 11 so we're going to run through Region I and Region
- 12 II very quickly.
- 13 Connecticut, 4; Delaware, not attending;
- 14 Eastern New York, 4; Eastern Pennsylvania, 4;
- 15 Maryland State, 3; Massachusetts, 5; Metro DC, 5;
- 16 New Hampshire, 1; New Jersey, 3; Pennsylvania
- 17 West, 3; Rhode Island, 1; Vermont, 1; West
- 18 Virginia, 1; Western New York Soccer, 4.
- 19 In Region II: Indiana Soccer, 3; Iowa, 2;
- 20 Kansas State, 1; Kentucky Soccer, 2; Michigan
- 21 Soccer, 4; Minnesota Soccer, 4; Missouri Soccer,
- 22 2; Nebraska State Soccer, not present; Ohio Soccer
- 23 North, 3; Southern Ohio, 2; Wisconsin Soccer

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- 1 **A. Here.**
- 2 **Q.** 4. Tennessee State?
- 3 **A. Here.**
- 4 **Q.** 4. Texas State South?
- 5 **A. Here.**
- 6 **Q.** 4. Region IV: Alaska?
- 7 **A. Here.**
- 8 **Q.** 2. Arizona?
- 9 **A. Here.**
- 10 **Q.** 3. California North?
- 11 **A. Here.**
- 12 **Q.** California South?
- 13 California North, you have 4.
- 14 California South? California South?
- 15 Okay. Colorado Soccer? Colorado?
- 16 Hawaii?
- 17 **A. Here.**
- 18 **Q.** 3. Idaho?
- 19 **A. Here.**
- 20 **Q.** 3. Montana State?
- 21 **A. Here.**
- 22 **Q.** 1. Nevada State?
- 23 **A. Here.**

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- 1 Q. 1. New Mexico State?
- 2 A. Here.
- 3 Q. 4. Oregon State?
- 4 A. Here.
- 5 Q. 4. Utah?
- 6 A. Here.
- 7 Q. 3. Washington State?
- 8 A. Here.
- 9 Q. 4. Wyoming?
- 10 A. Here.
- 11 Q. 1. Affiliates: AYSO?
- 12 A. Here.
- 13 Q. 4. EDP Soccer?
- 14 Gulf Coast Premier League?
- 15 National Independent Soccer Association?
- 16 A. Here.
- 17 Q. 1. National Premier Soccer League?
- 18 A. Here. Sorry.
- 19 Q. 2. SAY Soccer?
- 20 United Premier Soccer League?
- 21 United Women's Soccer?
- 22 US Club?
- 23 A. Here.

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- 1 Premier Soccer League? United Women's Soccer?
- 2 West Coast Soccer Association?
- 3 Okay. We're all set.
- 4 PRESIDENT MOTTA: Thank you, Dyann.
- 5 Good job and moving on.
- 6 So before we go on with the agenda, we do
- 7 have -- I would like to introduce to you Dan
- 8 from Capelli Sports. As you all know that we
- 9 have a new apparel sponsor which is Capelli,
- 10 and I would like to bring Dan up here just to
- 11 introduce himself and say a few words about
- 12 Capelli.
- 13 (Applause.)
- 14 MR. BOILLON: John, thanks for having
- 15 me. I have met a few of you over the last
- 16 couple of days. Some of you I know. Some of
- 17 you I've just met. As John just announced,
- 18 we've entered into a two-year partnership with
- 19 USASA taking us through the 2024 season.
- 20 The goal of the partnership is to provide
- 21 equipment and apparel for the organization and
- 22 its members. One of the ways we're going to
- 23 do that is by obviously servicing the needs of

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- 1 Q. 4. West Coast Soccer Association?
- 2 Women's Premier Soccer League?
- 3 A. Here.
- 4 MS. PUGLIESE: 2. Of 198 votes
- 5 possible, we have 164 attending votes. A 50
- 6 percent vote would be 83. A 75 percent vote
- 7 would be 124. A two-thirds vote would be 111.
- 8 Any questions?
- 9 MS. SERRA: The person representing
- 10 Illinois is here now.
- 11 PRESIDENT MOTTA: He is.
- 12 MS. PUGLIESE: Okay. Let me change
- 13 that. Illinois, 6 votes. Of the 198 possible
- 14 there are now 170 total, 86 for simple
- 15 majority, 129 for the 75 percent, and the
- 16 two-thirds vote is 115.
- 17 Not present, I'm going to run through the
- 18 not present just to confirm this: Delaware?
- 19 Nebraska? North Dakota? South Dakota?
- 20 Arkansas? Louisiana? Mississippi?
- 21 California South?
- 22 Other organizations: EDP Soccer? Gulf
- 23 Coast Premier League? SAY Soccer? United

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- 1 the members of USASA. Some things that are
- 2 coming which we're really excited about that
- 3 are going to enable you guys here in the room
- 4 today to service your members is an ongoing
- 5 team building store that essentially will be
- 6 able to -- the groups within your leagues and
- 7 associations around the country, you will be
- 8 able to direct them to go and purchase
- 9 on-field, off-field match wear, training wear
- 10 for your teams so that will be -- that will go
- 11 live in the next probably two to three weeks I
- 12 believe. And essentially what we're going to
- 13 do here is through the organization is provide
- 14 you guys with match wear, training wear, and
- 15 accessories for all of your organizations.
- 16 If you don't know, Capelli Sports is a
- 17 global sports brand. We entered the market
- 18 about two years ago in the U.S., and we've
- 19 seen probably 400 percent growth across the
- 20 soccer category. We have about 350 youth
- 21 clubs in the U.S. representing around 300,000
- 22 players. We also own and operate clubs,
- 23 professional clubs in Europe so we really are

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1 a full service outfit.

2 I've left all of you with a business card.  
3 And when you leave today, you will get a  
4 little gift from us as a thank you for being  
5 here. Hopefully you guys will be my access to  
6 your various members, leagues, and  
7 organizations throughout the country. So with  
8 that, I will say thank you for having me and  
9 if you have any questions, catch me on your  
10 way out, all right? Thank you.

11 (Applause.)

12 PRESIDENT MOTTA: Okay. Thank you.

13 Okay. So next I'll just give you a  
14 little -- my president's address which I  
15 always do. So, again, welcome everyone to our  
16 USASA National Council Meeting. As all of you  
17 know, this is more of a midyear catch up. We  
18 pretty much handle all our business during our  
19 AGM in September, so we will see everybody in  
20 Bonita Springs in September for our AGM but  
21 this is a good midyear catch up and let  
22 everybody know what's been going on since our  
23 last AGM.

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1 Cone. I am just teasing you. No worries. He  
2 used my stage name, I guess.

3 No, but thank you all for having me.  
4 Super excited by what we have ahead of us and  
5 you will hear a ton from me tomorrow, but I  
6 wanted to take this moment to introduce to all  
7 of you, I know some of you have met with him,  
8 some of you have talked with him, but this is  
9 his first time being at the AGM so I want to  
10 introduce you all to our new CEO who is  
11 running very close to about six months; is  
12 that right?

13 MR. BATSON: Yep.

14 MS. CONE: Almost six months on the job,  
15 and I hope you all can feel the change that is  
16 coming from U.S. Soccer and being much more  
17 membership focused. So there's going to be a  
18 lot more on that front. But I will turn the  
19 mic over to JT so he can address you all.

20 MR. BATSON: Thank you very much, Cindy.

21 (Applause.)

22 MR. BATSON: And thank you, John. And,  
23 Bruce, congratulations and welcome aboard. I

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1 So good afternoon all you members of  
2 USASA. It's always a pleasure to address you  
3 at the National Council Meeting. Today I will  
4 report to you on some of our accomplishments  
5 and some of the things we will be working on  
6 in the future.

7 Since we met last in September, a lot has  
8 happened within USASA. The most important  
9 move, as you all know, was the hiring of our  
10 new executive director Bruce Bode who is  
11 sitting on my left. Bruce will address you as  
12 soon as I'm done, but we are very happy to  
13 have Bruce. He has been with us now for two  
14 weeks, has hit the ground running, and I will  
15 just let him let you know what he's been up to  
16 in the first two weeks.

17 Okay. I am going to interrupt my speech.  
18 We do have Cindy Parlow, our president of U.S.  
19 Soccer, with JT who is our secretary general.  
20 They would like to say a few words.

21 (Applause.)

22 MS. CONE: Hi, everyone. And, John,  
23 I've been married for over a decade. It's

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1 am no longer the newbie.

2 So really excited to be with y'all and  
3 similarly you will hear more from us tomorrow  
4 but, you know, in the six months that I've  
5 been here been really energized about the  
6 opportunity we have in front of us and also  
7 the very positive examples that have come from  
8 when y'all have given us very direct feedback  
9 around challenges that you're facing or we're  
10 facing together and how folks have leaned in  
11 to solve for those.

12 I think a great example of that is of  
13 course participant safety is a big area of  
14 focus, and through that process folks have  
15 brought up referee abuse as a challenge and  
16 thinking about referees as participants, and  
17 that's come directly from some of the people  
18 in this room who have joined, you know, Zooms  
19 or calls or different things to make sure that  
20 we're incorporating, you know, the holistic  
21 ecosystem as we're thinking about what  
22 participation looks like, so just a little  
23 example of something that ultimately will have

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1 a big impact because folks raised their hand,  
2 jumped in and helped and ultimately gave us  
3 feedback so we're getting better and moving  
4 forward.

5 A big part of our focus is taking  
6 advantage of the opportunity we have with the  
7 World Cup, Men's World Cup coming here in 2026  
8 to focus on growing the game and that is  
9 something I know that John and others have  
10 been pushing me and pushing our staff to think  
11 about, how do we leverage 2026 being here and  
12 what can U.S. Soccer do to support y'all to  
13 grow your own organizations and to grow  
14 participation and grow access. So we have  
15 more and more people playing the game that we  
16 love and so I appreciate, John, your  
17 leadership and nudging us on that and making  
18 sure that we're thinking about how do we make  
19 sure everybody grows and we can take advantage  
20 of this moment.

21 So excited about the opportunities in  
22 front of you -- in front of us and in front of  
23 all of you. I want to thank you all for what

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1 moved on from that, and he knows USASA pretty  
2 well. He was on the Illinois State Soccer  
3 Association Board of Directors and also on the  
4 Referee Committee for the State of Illinois so  
5 Bruce is not coming in like, you know,  
6 blinders on. He understands what USASA is all  
7 about, has been part of USASA, and has also  
8 participated in Region II events so I think he  
9 has a good pulse on who we are. I am excited  
10 to have Bruce on the Board, and I am looking  
11 at some big, exciting changes in the next few  
12 years.

13 Now, at this time I would also like to  
14 publicly thank Duncan for the ten years of  
15 service he put into USASA. Duncan could not  
16 be here with us. We had invited him to come  
17 by and join us to give us his final goodbye,  
18 but he had other things to do. But I do want  
19 to take this time to publicly thank him.  
20 Duncan was always a man of character and  
21 always did his job in a very professional  
22 manner so we all want to wish Duncan success  
23 in his new career and he will always know that

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1 you do for the sport. I want to thank you for  
2 how much you've helped me get up to speed and  
3 getting going. And if you ever need anything,  
4 you know, please feel free to reach out  
5 directly or to our team. I know folks want to  
6 help and we want to make sure that we're  
7 living up to all we can be. So thank you very  
8 much. Thanks for letting us jump in and break  
9 up your speech here and looking forward to the  
10 meeting with all of you.

11 PRESIDENT MOTTA: Thank you, Mrs. Cone  
12 and JT.

13 Okay. I will continue where I almost  
14 dropped off. So I will start with since we  
15 last met in September, a lot has happened  
16 within USASA. Again, one of the most  
17 important things was the hiring of a new  
18 executive director Bruce Bode. Bruce, again,  
19 will address you in a few minutes and let you  
20 know some of his plans, what he's been working  
21 on so I will leave that up to Bruce.

22 Bruce came to us as he was an attorney in  
23 his early days. He had his own law firm and

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1 he does have friends here at USASA. So let's  
2 give Duncan, even though he's not here, a  
3 round of applause.

4 (Applause.)

5 PRESIDENT MOTTA: So while we're talking  
6 about staff, I also want to thank our staff  
7 for putting on this event. Again, there's a  
8 lot of, lot of work that goes on prior to this  
9 event and especially here at the event. So I  
10 want to thank Bruce but more so Jen and Pierre  
11 for doing all the hard lifting to make sure  
12 that this meeting is a success, that you are  
13 having an enjoyable time, so let's all give  
14 the staff a round of applause.

15 (Applause.)

16 PRESIDENT MOTTA: So last year was the  
17 last year that U.S. Soccer allowed USASA and  
18 U.S. Youth to tag onto their Nike deal. So  
19 for the last -- as long as I can remember, at  
20 least ten years, USASA and U.S. Youth used to  
21 have a part of the Nike deal that U.S. Soccer  
22 had. That came to an end at the end of the  
23 year, and the main reason they didn't want to

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1 continue the partnership is their feeling was  
 2 if we do something for USASA and USYS we have  
 3 to do it for all our members which I can  
 4 understand their thinking. They do have a lot  
 5 of other members. So if they do it for some,  
 6 they need to do it for all so they decided  
 7 that, you know, they weren't going to extend  
 8 the contract with Nike with us. That left  
 9 USASA without an apparel sponsor, and Duncan  
 10 and I had spoke -- Duncan and I had spoken  
 11 last year to various different apparel  
 12 companies, and the Board agreed to do the  
 13 two-year with Capelli Sports as Dan just  
 14 stated.

15 They will be our official sponsor for the  
 16 next two years for USASA. Capelli, and I  
 17 think Dan alluded to this, will be having an  
 18 online store in the next few weeks or a couple  
 19 of months where you will have an opportunity,  
 20 and your members will have an opportunity, to  
 21 go online and buy Capelli products at a  
 22 discount. I am hoping this new partnership  
 23 will benefit all of you, all your members. So

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1 that money is earmarked for. So hopefully it  
 2 will be a success, and they will continue to  
 3 do it year after year.

4 I have also secured again, like I do every  
 5 year, Dunkin Donuts has agreed to give us  
 6 \$15,000 in gift cards for all participants at  
 7 Soccer Fest. So they've agreed to do that  
 8 again this year which every participant gets  
 9 gift cards to go to their local Dunkin Donuts  
 10 while they're at Soccer Fest. So, you know,  
 11 it's a start. It's a couple of sponsorships,  
 12 but I think now that we have Bruce on board  
 13 that there will be opportunities to get a lot  
 14 more.

15 You all have received the financial  
 16 statements from Lori early this week. I'm  
 17 proud to say that USASA had a positive year  
 18 with \$186,000 surplus from the budget for  
 19 Fiscal Year 2022. For those of you who have  
 20 questions about National Cup competitions,  
 21 there was a 20,000 deficit in the Soccer Fest  
 22 budget but because we stuck all National Cups  
 23 together, that's why it shows that 20,000

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1 at the end of this meeting before you leave,  
 2 go by the Capelli -- the table upfront because  
 3 they do have, you know, some gifts for you so  
 4 enjoy that.

5 Richard Groff and I also have secured a  
 6 \$25,000 sponsorship with Nike this year, and  
 7 it's specifically earmarked for the National  
 8 Cup's program and also it's actually  
 9 earmarked -- pardon me, what did I say? Oh,  
 10 Budweiser, I am sorry. I don't have my  
 11 glasses on. No, with Budweiser for our  
 12 National Cup so that was part of a deal that  
 13 was carved with U.S. Soccer that Nike wanted  
 14 to do something with our Amateur Cup.

15 And basically what they're targeting here,  
 16 it's not a \$25,000 cash to support the cup  
 17 itself, it's earmarked to do a celebratory  
 18 celebration at the end of the cup. So after  
 19 the players get their medals and their  
 20 trophies, they will go to a tent or into the  
 21 locker room and there will be Budweiser and  
 22 fanfare and they just want to do a large  
 23 celebration with our winners so that is what

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1 deficit came from Soccer Fest because last  
 2 year, for those of you who do not know, we had  
 3 a little bit of an issue with referees. We  
 4 couldn't get referees to come to the  
 5 tournament so we actually had to pay all the  
 6 referees that came to the game and pay for  
 7 their hotel room so it was an unbudgeted item  
 8 that we were kind of forced to take on to do  
 9 the Soccer Fest last year. So hopefully we're  
 10 not going to face that this year, and Soccer  
 11 Fest won't have that \$20,000 expenditure.

12 Now the National Cups came in with \$10,500  
 13 under budget. I hope you can appreciate the  
 14 hard work of the Board that do keep all these  
 15 expenses down. So when we get together, I  
 16 mean, we do work hard and we do look at the  
 17 expenses and we're not out there just spending  
 18 money. We do take our responsibilities  
 19 seriously, and we do take our fiduciary  
 20 responsibilities very seriously so that's why  
 21 we end up with \$186,000 surplus.

22 On player registration, I just want to  
 23 talk a little bit about player registrations

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1 from last year because there's, you know, a  
2 lot of chatter out there and I just want to  
3 set the record straight. So last year in 2022  
4 USASA registered a total of 218,000 players.  
5 The year prior, 2021, we registered 221,000 so  
6 on paper it was a difference of 3,000 players  
7 so people can say, well, there goes USASA,  
8 they lost another 3,000 players. But if you  
9 look at the whole picture, it's not as bad as  
10 it looks.

11 So this year, as everyone knows, the UPSL  
12 left USASA. That was a member that had  
13 registered 15,000 players with USASA. So this  
14 year they went direct affiliation with U.S.  
15 Soccer and took those 15,000 players from us  
16 and registered directly to U.S. Soccer. So  
17 simple math says if we lost 15,000 players but  
18 at the end of the year we only lost 3,000, so  
19 USASA actually grew by 12,000 players last  
20 year so I want to thank everyone in this room  
21 for your hard work. I think you deserve a  
22 hand for --

23 (Applause.)

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1 number one state and said I'm going to beat  
2 you guys. Well, last year he did that. Now,  
3 Claudio did not wait in his office and wait  
4 for people to come knocking at his door and  
5 said, hey, I want to be a member. He actually  
6 went to the members.

7 He went to the Chicago Fire, for an  
8 example, and they had 5,000 members who were a  
9 social club just having fun, playing soccer,  
10 drinking beers, but he went and knocked on  
11 their door and talked to them and pursued them  
12 and he got 5,000 members to join Illinois  
13 Soccer and that is why today Illinois is the  
14 number one state in USASA so Claudio proves  
15 that with a little bit of hard work, a little  
16 bit of persistence, you can all grow your  
17 state associations.

18 So, you know, we talk about fees and  
19 money, etcetera. You know, lots of money has  
20 been spent by USASA, the regions, throughout  
21 your state, right, and there's been so many  
22 different initiatives out there that's been  
23 tried and tested to grow membership. I am

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1 PRESIDENT MOTTA: For the hard work in  
2 growing those numbers. Because coming out of  
3 COVID, we know how difficult it's been to grow  
4 the membership but we did actually grow USASA  
5 by a net 12,000 players last year so  
6 congratulations.

7 Talking about growth, the USASA office is  
8 there here to help you, our members. We  
9 cannot go out to every single state and  
10 recruit members. That is actually your job.  
11 We're here to support you, but it's your job  
12 to go out and recruit new members. People  
13 cannot just sit back and think that members  
14 are going to come up to you and knock on your  
15 door and say, hey, we want to be your member.  
16 It does take a little bit of hard work, and I  
17 will give you a prime example.

18 Claudio Frigo who is the Region IV -- the  
19 Region II director and president of Illinois,  
20 I mean, he is a prime example. I can remember  
21 two years ago he stated at this meeting that  
22 I'm going to be the number one state, and he  
23 chased Massachusetts who was at that time the

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1 sure that there's been hundreds of thousands  
2 of dollars which has been spent and has not  
3 gotten us one new member. I hear that  
4 reducing fees will help your states and help  
5 members bring in new members, but to my ears  
6 with all these hundreds of thousands of  
7 dollars that have been spent, USASA's been  
8 pretty stagnant, right?

9 We've gone from a high of 216 to a low of  
10 210 and then everything in between. We go to  
11 250, we go to 220, we go to 230, we got to  
12 240. I mean, so with all those hundreds of  
13 thousands of dollars that have been spent by  
14 all of us collectively, our numbers have not  
15 moved at all in 20 years. So it's not only  
16 money that's going to bring in new members; it  
17 also takes persistence and hard work.

18 At the end of this meeting, I am going to  
19 be honoring the members that not only  
20 rebounded from the pandemic but actually have  
21 grown their membership from pre-COVID numbers.  
22 So we do have some awards to give out to those  
23 members who we looked at your numbers for

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1 2022, we looked at your numbers at 2019  
2 pre-COVID, and there were quite a few state  
3 associations that not only rebounded from the  
4 pandemic but has grown your numbers  
5 pre-pandemic which is fabulous. I want to  
6 give an award to everybody in this room for  
7 doing that, for growing your membership,  
8 right, but again we have to rely on all of you  
9 to do that work. We at the office, we can  
10 support but we cannot go out to every state to  
11 do that.

12 So as everyone knows tomorrow the National  
13 Council of U.S. Soccer will be voting on the  
14 \$1 deduction for the adult membership. We all  
15 pay \$2 to U.S. Soccer. Cindy actually went to  
16 the Board of Directors of U.S. Soccer and  
17 proposed that the adults pay the same fee as  
18 the youth at \$1 per member so that will be  
19 voted on by the National Council of the U.S.  
20 Soccer tomorrow.

21 Now if it's passed, the intent of this  
22 Board is to immediately give it back to all of  
23 you, okay? We're not going to take the funds.

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1 bad. The good is everybody is going to get  
2 something out of this. The bad is the  
3 large -- the states that were getting it are  
4 going to take a huge hit on their budget. And  
5 the other bad part of it is because our  
6 numbers are so low we're not going to get a  
7 really big chunk of the pie. Of course the  
8 Youth who have, you know, over three million  
9 players, three plus million players, they're  
10 going to get a big chunk of that pie but that  
11 again goes with registration numbers. So more  
12 registrations you get, there are benefits that  
13 come with it and that is one of them.

14 So a couple of weeks ago I put together a  
15 Board Budget Committee to look at fees within  
16 USASA. They have -- they have concluded their  
17 work and already they make recommendations to  
18 the Board of Directors. We will further  
19 discuss what the fees will look like after we  
20 know the status of the dollar tomorrow. So,  
21 again, I think it would be -- it wouldn't be  
22 wise of the Board to start making new fees not  
23 knowing where the bulk of the dollar will go

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1 So we're going to drop your fees that \$1 so  
2 whatever you report to USASA, as you've done  
3 in the past, just deduct a dollar per player,  
4 right, that's an easy way to do it and that  
5 was the reason why we told you a few months  
6 ago do not send any registrations to USASA  
7 until April 15th. That gives us the  
8 opportunity to see what happens tomorrow and  
9 then you will know whether or not they're  
10 going to deduct that \$1 from your membership  
11 fee.

12 In addition, and you all know this, the  
13 international game fees will now be  
14 distributed to every member of U.S. Soccer,  
15 and it's all going to be based on your player  
16 registration. For those of you who were  
17 getting international game fees, which are  
18 quite a few states in here, that will be a  
19 huge hit on your budget, we all know that,  
20 right, but at the end of the day it will now  
21 benefit every single member of USASA except a  
22 certain few.

23 So, you know, there's the good and the

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1 tomorrow.  
2 Again, I anticipate it will pass but  
3 there's always a chance it will not pass and  
4 then we're back to the same place we are  
5 today. So if it passes tomorrow, Richard  
6 Groff who chaired that Budget Board Committee  
7 has got recommendations to the Board and as  
8 soon as tomorrow, the way the vote goes, we  
9 will make a recommendation and have a  
10 discussion about fees within USASA.

11 I also know there's been a little bit of  
12 chatter around the USASA community, and I  
13 honestly think that everyone in this room we  
14 all need to take a look in the mirror and ask  
15 ourselves is it time for real, radical change  
16 within USASA, right? I mean, we've been doing  
17 a lot of the same things for many, many years  
18 and our numbers have been stagnant at plus or  
19 minus the \$250,000 range. We need to think  
20 things differently and change with the times.

21 I saw Paul Scherer's emails. Paul, I read  
22 them all, okay? And even though I do not  
23 agree with everything Paul says, there are

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1 some ideas that Paul thinks about that makes  
 2 sense. One idea and I will stand here and  
 3 Paul and I last year did have a discussion  
 4 that maybe there's a time to stop discussing  
 5 do we still need regions. I know there's  
 6 people in this room that probably want to  
 7 shoot me right now, but we have to put that  
 8 out there. I mean, the Youth had this  
 9 conversation a few years ago and they did away  
 10 with the regions as they know it today -- as  
 11 we have it today. I mean, I'm not saying it's  
 12 going to happen tomorrow; it's not going to  
 13 happen next year. But I think if we want to  
 14 change as an organization, a national  
 15 organization, those are tough conversations  
 16 that we must have with us is, you know, do we  
 17 still need regions, right? I mean, it's a  
 18 discussion, right?

19 I honestly believe that, you know, a  
 20 couple of people who I've talked to have said  
 21 to me, well, you don't have the resources to  
 22 do all the work. Well, if we had to, we would  
 23 expand the office staff to do -- to take on

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1 Denver. So it was in the Book of Reports that  
 2 was sent out to everyone. Anyone have any  
 3 objection to approving the minutes or have any  
 4 corrections?

5 Okay. Seeing none, the minutes are  
 6 approved.

7 Next on the agenda -- okay, I am going to  
 8 have Bruce, our new CEO, executive director,  
 9 come and address you and tell you some of his  
 10 plans and what's happened in the last two  
 11 weeks. So, Bruce, it's all yours.

12 (Applause.)

13 EXECUTIVE DIRECTOR BODE: Good  
 14 afternoon, everybody. I want to thank all of  
 15 you for giving me a wonderful welcome so far.  
 16 In the two weeks that I've been here,  
 17 everybody that I've talked to has been very  
 18 kind and generous with your words and your  
 19 ideas and your thoughts about what is  
 20 happening in the organization and that's been  
 21 immensely helpful to me and both just in  
 22 welcoming me to the position and also as I  
 23 look forward to what is going to happen in the

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1 the work that would be needed to run a  
 2 national organization. So, again, it's not  
 3 going to happen today, it's not going to  
 4 happen tomorrow or the next year, but I really  
 5 think that everyone in this room should start  
 6 thinking about some of these changes to make  
 7 USASA a true national organization.

8 So there's a lot of things to think about,  
 9 and we have a lot of work ahead of us. With  
 10 the new executive director, a lot of new  
 11 ideas, a new sponsor, we're getting a few  
 12 other sponsors, I honestly believe, and I  
 13 truly mean this, our future is bright. I know  
 14 that there are people that don't think so. I  
 15 do think our future is bright. I see it, and  
 16 I hope you can too. Thank you for your time,  
 17 and I will be interested in talking to  
 18 everyone and listening to your thoughts so  
 19 thank you.

20 (Applause.)

21 PRESIDENT MOTTA: Okay. As we move on,  
 22 we didn't do the confirmation of minutes of  
 23 our last National Council Meeting which was in

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1 coming months and years.

2 I think I've talked to most of you at some  
 3 point today in one of your regional meetings,  
 4 but I will reiterate for those who weren't  
 5 here: My phone is always on, my door is open,  
 6 my email is available. Do not hesitate to  
 7 reach out and contact me with whatever issue  
 8 you may have, big or small. I will get back  
 9 to you. We will have a conversation if we  
 10 need to have a conversation, but I will not --  
 11 you will not be ignored and you will not be  
 12 passed over. I want to let you know that. I  
 13 can only be successful if I continue to get  
 14 honest feedback and help from all of you.

15 John mentioned that I'd talk about what my  
 16 plans are for going forward, and I will tell  
 17 you that they're rather uncertain. I've been  
 18 here two weeks. I'm working with the Board to  
 19 map that out. We have some broad strokes  
 20 there and as you might imagine and might  
 21 expect, growth is on that, communication is on  
 22 that, marketing is on that. Those are all  
 23 there as well as looking at our revenue

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1 sources and how to improve member services  
2 which is how to improve our working  
3 relationship with you and help you improve  
4 what you're doing in your own state  
5 association.

6 So that's all I can really say about that  
7 right now because I don't have more details  
8 for you. But as I've told most of you this  
9 morning, I'm sure by the time we get to  
10 Florida six months from now there will be  
11 plenty that I have done that you will be able  
12 to comment on, hopefully in a positive way;  
13 that's my objective.

14 But thank you for being here. Thank you  
15 for making this seat welcoming right now, I  
16 hope it stays that way, and I look forward to  
17 talking to those of you I haven't and  
18 continuing to talk to those of you who have  
19 reached out to me; it is much appreciated. I  
20 too, like John, as I have told you this  
21 morning, I wouldn't be here and I wouldn't  
22 have taken this job if I didn't think it was  
23 positive, this organization was going in a

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1 believe that, you know, our other members, our  
2 affiliates and our national leagues, deserve  
3 to have a voice on our Board of Directors and  
4 I want to thank all of you for agreeing with  
5 that and allowing us to elect a new member to  
6 the Board which will represent all other  
7 leagues.

8 We went out for nominations, and there was  
9 one interested candidate. Kendra has put her  
10 name in to take on that position. Can you  
11 stand up, Kendra? I think most of us in this  
12 room know who Kendra is. She works with the  
13 Women's Premier League, the National Women's  
14 Premier League which is one of the biggest  
15 women's leagues in the country so a great  
16 member of ours, been a member of ours since  
17 its inception. So since there was no other  
18 candidates for the position, I want to thank  
19 Kendra for stepping up and she gets elected by  
20 acclamation since there is no other  
21 candidates. So welcome to the Board, Kendra.

(Applause.)

PRESIDENT MOTTA: So we all know what

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1 positive direction and had the opportunity to  
2 do that. I am excited about it. I'm really  
3 thrilled to be here, and thank you very much.  
4 Let's work together towards improving things  
5 in the next year.

(Applause.)

7 PRESIDENT MOTTA: I see my friend Bill  
8 Taylor is in the audience. Bill Taylor is our  
9 vice president of U.S. Soccer. Would you like  
10 to come up and say a few words?

11 MR. TAYLOR: No, I think everybody has  
12 covered it and you've done a great job.

13 PRESIDENT MOTTA: Okay. Welcome Bill.

(Applause.)

15 PRESIDENT MOTTA: Okay. So next on the  
16 agenda is Elections and as you all know at the  
17 last AGM in Denver you approved a new board  
18 position which was a representative on our  
19 Board of Directors representing our affiliate  
20 members or other members that are not state  
21 associations. That position has replaced one  
22 of the two independent director positions that  
23 we had which we never filled, so I honestly

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1 we're doing, so Kendra will be in that  
2 position for like 18 months. So in our AGM in  
3 2024, that position will be up for reelection.  
4 So if there's any other organization that  
5 would be interested in running for that  
6 position, that position will be available  
7 again in the fall AGM of 2024 so keep that in  
8 mind.

9 And that pretty much does it for the  
10 business of the USASA. So what I would like  
11 to do now under New Business is give out the  
12 awards to the states that not only met their  
13 numbers from pre-COVID but actually exceeded  
14 their pre-COVID numbers so where are the  
15 awards? I will call them up, and you can come  
16 up and get your award. So as he gets the  
17 awards -- where is Pierre? Is he around?  
18 Will you help your boss get the awards up  
19 here, sir? Where are they?

20 EXECUTIVE DIRECTOR BODE: Probably  
21 easier to do it down from there.

22 PRESIDENT MOTTA: Okay. I will announce  
23 them, and our new executive director will hand

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1 them over to you.

2 So these states that I'm going to announce  
3 first has grown their state association  
4 between 1 to 10 percent after COVID. So  
5 these, again, were after the -- the 2022  
6 numbers versus 2019 numbers so they rebounded  
7 from COVID and has exceeded their pre-COVID  
8 numbers so between 1 and 10 percent increase:

9 PA West. So PA West, your representative,  
10 come on up.

11 Tennessee State Soccer. Congratulations.  
12 Michigan State Soccer Association.

13 And South Carolina State Soccer.

14 So the next group has increased their  
15 numbers between 10 to 20 percent increase:

16 First will be the NPSL, National Premier  
17 Soccer League. Cindy, congratulations.

18 And, Ken, you just got an award as you're  
19 walking in. Kenny.

20 Alabama. Is Alabama here? There we go.

21 North Carolina.

22 Ohio North.

23 And last on this group will be Cal South,

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1 everyone in this room, okay? That will be the  
2 goal and I challenge everyone, let's get  
3 growth and let's get everyone an award here  
4 next year.

5 And with that, that concludes our meeting  
6 of the USASA National Council so we will  
7 adjourn this meeting and we will call to order  
8 our next meeting so thank you, everyone, and  
9 the meeting is now adjourned. If you want a  
10 five-minute, ten-minute break, or no?

11 MR. SCHERER: Hello?

12 PRESIDENT MOTTA: No? Good. Okay --

13 MR. SCHERER: John.

14 PRESIDENT MOTTA: Paul, is this good of  
15 the game? We're going to do it at the end of  
16 the next meeting, or do you want to say  
17 something?

18 MR. SCHERER: I wanted to bring  
19 something up under New Business.

20 PRESIDENT MOTTA: Can we have everyone's  
21 attention?

22 MR. SCHERER: Is it working?

23 PRESIDENT MOTTA: Yes.

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1 California South. Is Cal South here? No? No  
2 Cal South.

3 Now this next group has increased their  
4 numbers between 20 to 50 percent:

5 Maryland.

6 Connecticut.

7 The West Coast Premier League. I don't  
8 know; are they in the house? West Coast  
9 Premier League is not in the house, but they  
10 have increased between 20 to 50.

11 Women's Premier Soccer League.

12 Idaho.

13 New Mexico.

14 And for the top prize, and unfortunately  
15 Claudio is not here with us today, Illinois  
16 had an increase of 115 percent so  
17 congratulations Illinois. Bruce as the past  
18 winner -- I mean the past board member of  
19 Illinois will present it to -- oh, Cezar will  
20 present Illinois the trophy. No, we will have  
21 Cezar go down. He wants to get -- Cezar wants  
22 a picture taken.

23 So next year let's get these awards out to

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1 MR. SCHERER: Okay, great.

2 PRESIDENT MOTTA: Identify yourself,  
3 Paul, please.

4 MR. SCHERER: Paul Scherer, president of  
5 the Idaho State Soccer Association. A couple  
6 things: First thing is I want to recognize  
7 the Board for watching our budget, saving  
8 \$186,000, job well done. We certainly all  
9 appreciate that. It's been hard times. A lot  
10 of us are still trying to recover from COVID,  
11 not only planner-wise but economically; it  
12 hurt our budget. It's been very difficult to  
13 try to find new members based on that.

14 I would ask that the Board consider --  
15 honestly consider some of these proposals that  
16 I put out on your table, the tables today.  
17 Number 1, that registration fees be down to  
18 \$12, with getting a dollar back to U.S. Soccer  
19 if we get that, okay? Also with the  
20 international game fees coming back to USASA,  
21 with us having an excess in our budget,  
22 there's no reason that USASA can't afford  
23 that, to be able to give that back.


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1 PRESIDENT MOTTA: Paul, Paul, Paul, let  
 2 me just stop you. That money is not going to  
 3 USASA. That money will be given to all of you  
 4 directly.  
 5 MR. SCHERER: The state associations?  
 6 PRESIDENT MOTTA: Yes.  
 7 MR. SCHERER: Okay, great.  
 8 PRESIDENT MOTTA: Well, all members of  
 9 U.S. Soccer. USASA will not get money from  
 10 international game fees.  
 11 MR. SCHERER: Thanks for that  
 12 clarification because it wasn't really clear  
 13 earlier. The other thing is I am really happy  
 14 for Illinois. I think they did a great, great  
 15 thing by going out and getting a social club.  
 16 The thing is I don't know what fee they paid;  
 17 and if I would have known that we had a  
 18 special fee for that, I would be attracting  
 19 social clubs as well. And so I think that  
 20 USASA needs to identify that, have that  
 21 available for us, and I think that the numbers  
 22 that I have put down here, I went through the  
 23 budget several times, these are reasonable

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1 REPORTER'S CERTIFICATE  
 2  
 3 I, CARRIE A. FISHER, appointed to take  
 4 the meeting of the United States Adult  
 5 Soccer Association, do certify that the  
 6 within proceedings of the National Council  
 7 Meeting were taken by me stenographically  
 8 in San Diego, California, on Friday, March 17,  
 9 2023, then reduced to typewritten form  
 10 consisting of 51 pages herein; that the  
 11 foregoing is a true transcript of the  
 12 proceedings had.  
 13  
 14 In witness hereof, I have hereunto set  
 15 my hand this 18th day of April, 2023.  
 16  
 17  
 18  
 19  
 20  
 21  
 22  
 23

  
 -----  
 Carrie A. Fisher

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1 budget numbers and we hope that USASA takes  
 2 those into consideration and that we can all  
 3 move forward and all of us get an award like  
 4 John said to bring in more members.  
 5 Some of you may think that some of the  
 6 things I setout was negative against USASA. I  
 7 wouldn't be doing this if I didn't think  
 8 positive about it and trying to save the  
 9 organization. What John said earlier about us  
 10 needing radical change, we do need radical  
 11 change to survive and make it so I hope that  
 12 we all put our thinking caps on, work together  
 13 to make that happen. Thank you.  
 14 PRESIDENT MOTTA: Okay. Thank you,  
 15 Paul.  
 16  
 17 (Proceedings concluded at 1:36 p.m.)  
 18 \* \* \* \* \*

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