USASA 2026 BUDGET DRAFT

		2024	2025		2026
		Actual	Budget Jan - Dec	Actual Jan - Aug	Budget
REVENUE					
Player Registration Fees	Premier Player	472,486	490,000	228,326	512,106
	Standard Players	1,726,008	1,680,000	735,912	1,750,428
	Liability Only Premier	1,660	10,000	1,250	11,220
	Liability Only (Standard)	238,240	152,000	150,360	157,984
	Social Club	21,950	37,500	20,170	39,270
	Tournament Registration	95,853	80,000	25,403	84,376
	Indoor/Futsa/U23	81,450	25,000	64,480	26,930
	Player Registration Fees	**2,637,647**	**2,474,500**	**1,225,901**	**2,582,314**
Affiliation Fees	State Affiliation Fees	5,500	5,500	5,300	5,500
	USASA Affiliates Fees	200	500	200	600
	USASA League Affiliation Fees	1,100	400	1,100	600
	Tournament Sanctioning Fees	-	-	-	10,000
	Affiliation Fees	**6,800**	**6,400**	**6,600**	**16,700**
Tournament Fees	Over 30/Over 40 Competition	-	7,000	-	2,000
	Other Competitions (prev. Small-Sided Tourn)		-	-	7,000
	National Amateur Cup	56,711	69,750	8,104	67,250
	Veterans Cup (prev - Adult Soccer Fest)	92,819	120,000	71,562	125,000
	Tournament Fees	**149,529**	**196,750**	**79,666**	**201,250**
Other	AGM Meeting Registration	5,459	-	-	5,000
	Interest Income	12,401	12,188	5,339	12,000
	Sponsorship	30,000	20,000	-	60,000
	In Kind Sponsorship - Capelli Sport	155,000	155,000	103,333	155,000
	Misc. Income	3,508	-	1,000	-
	Hotel Rebates	2,250	-	-	-
	Advertising Newsletter	-	-	-	35,000
	Hall of Fame Advertisements	-	-	-	7,500
	Other Revenue	**208,618**	**187,188**	**109,672**	**274,500**
	TOTAL REVENUE	**3,002,594**	**2,864,838**	**1,421,840**	**3,074,764**
DIRECT EXPENSES					
Player Registration Expense	Player Accident	643,749	676,875	303,419	727,627
	General Liability/Excess Liability	495,366	524,535	349,690	510,667
	USSF Fees	231,497	215,000	109,632	224,412
	Online Registration Expense	-	30,000	7,500	22,500
	USSF Annual Membership Fee	10,000	10,000	6,667	10,000
	Insurance Broker Fees	150,000	150,000	100,000	154,500
	Player Registration Expense	**1,530,612**	**1,606,410**	**876,908**	**1,649,705**
Tournaments	Over 30/Over 40 Competition				7,000
	Veterans Cup (Adult Soccer Fest)	147,756	128,000	91,396	128,000
	National Cup	174,876	94,050	59,344	102,300
	Competitions (Small Sided Tourn.)	4,047	7,000	-	7,000
	Tournament Expense	**326,679**	**229,050**	**150,740**	**237,300**
	TOTAL DIRECT EXPENSE	**1,857,291**	**1,835,460**	**1,027,648**	**1,887,005**
	GROSS PROFIT	**1,145,303**	**1,029,378**	**394,192**	**1,187,759**
INDIRECT EXPENSES					
	Regional Support	80,000	120,000	120,000	120,000
	Grants	31,365	-	-	-
	Strategic Planning (Strat Plan Nat'l PR/ Mktg)	23,343	30,000	607	10,000
	New League Rebate	890	-	-	
	Membership Support Programs (AED Reimb)	21,750	25,000	1,215	25,000
	Membership Growth	84,519	75,000	37,500	50,000
	Marketing		-		30,000
	TOTAL INDIRECT EXPENSES	**249,367**	**260,000**	**159,322**	**235,000**
GENERAL & ADMINISTRATIVE					

68						
70	**National Board of Directors**	**National Board of Directors Expense**	93,481	75,000	54,225	75,000
71						
72	**Employee Payroll Expenses**	Employee Exp. Employee Wages	344,251	352,144	199,150	387,111
73		Employee Exp. Health Insurance	27,105	34,644	17,866	34,644
74		Professional Development	-	10,000	-	10,000
75		Employee Exp. Payroll Taxes	26,586	27,392	17,285	30,176
76		**Employee Payroll Expense**	**397,942**	**424,180**	**234,300**	**461,931**
77						
78	**Staff Travel**	Staff Travel Transportation	23,386	21,000	6,442	21,000
79		Staff Travel Lodging	20,279	11,000	8,296	11,000
80		Staff Travel Meals	5,367	5,100	2,551	5,100
81		Staff Travel Misc. Expenses	1,853	1,000	534	1,000
82		**Staff Travel**	**50,885**	**38,100**	**17,822**	**38,100**
83						
84		**TOTAL EMPLOYEE EXPENSE**	**448,827**	**462,280**	**252,123**	**500,031**
85						
86	**Office Operations**	Audit Expense	31,916	26,500	173	26,500
87		Advertising	366	-	-	-
88		Bank Fees	380	264	495	264
89		Office Additional Storage	11,415	8,568	5,034	8,568
90		Copier Maintenance		-	1,408	-
91		Corp Filings	2,464	40	146	40
92		Dues	939	3,120	120	3,120
93		Professional Services	40,000	42,240	28,160	42,240
94		Ecerts	565	180	400	180
95		Misc.	1,828	2,000	371	2,000
96		Telephone Expense	341	110	125	186
97		Office Rent	5,972	6,000	3,916	-
98		Office Supplies	7,387	1,000	697	1,000
99		Postage	688	1,000	-	200
100		Printing	-	500	-	500
101		Technology	25,202	9,667	13,505	18,000
102		Shipping	5,002	2,000	390	2,000
103		Interest Expense (USI)	-	405	8,169	5,383
104		Office Insurance/Property/Auto	2,385	6,315	7,868	6,315
105		D&O Insurance	50,836	67,781	34,020	50,836
106		Legal Expense	-	10,000	2,421	10,000
107		D&O State Reimbursement	12,909	42,000	9,689	25,000
108		Consulting	77,500	-	-	-
109		Online Registration	23,333	8,333	5,556	8,393
110		Contract Labor	42,173	32,164	22,690	32,000
111		Federal Taxes	7,451	-	-	-
112		State Taxes	2,866	-	-	-
113		**Office Operations**	**353,917**	**270,187**	**145,350**	**242,725**
114						
115	**Other**	Depreciation	6,556	9,051	6,034	9,051
116		Capelli/NIKE	155,000	155,000	103,333	155,000
117		**Other**	**161,556**	**164,051**	**109,368**	**164,051**
118						
119	**Meeting Expenses**	USASA AGM	131,174	125,000	76	125,000
120		USSF AGM	597	4,000	13,702	15,000
121		NBOD	-	3,000	-	3,000
122		**Meeting Expense**	**131,771**	**132,000**	**13,778**	**143,000**
123						
124	**Committee Expense**	Standing Committee Expense	-	1,000	15,219	5,000
125		Referee Committee	-	5,000	-	-
126		Hall of Fame	-	-	-	-
127		**Committee Expense**	**-**	**1,000**	**15,219**	**5,000**
128						
129		**TOTAL GENERAL & ADMINISTRATIVE**	**1,189,552**	**1,104,518**	**590,063**	**1,129,807**
130						
131	**TOTAL EXPENSES**		**3,296,210**	**3,199,978**	**1,777,033**	**3,251,812**
132						
133						
134		**BUDGETED NET OPERATING INCOME (LOSS)**	**(293,616)**	**(335,140)**	**(355,193)**	**(177,048)**
135						
136						
137	**Other Income**	Investments	153,310		161,595	-
138						
139		**2026 Budgeted Net Income (loss)**	**(140,306)**	**(335,140)**	**(193,598)**	**(177,048)**