United States Adult Soccer Association, Inc.

Budget vs. Actuals

January - March, 2026

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
Income			
4200 Affiliation Fees			
4200-01 State Affiliation Fees	5,200.00	5,500.00	-300.00
4200-02 USASA Affiliates Fee	300.00	600.00	-300.00
4200-03 USASA League Affiliation Fee	400.00	600.00	-200.00
Total 4200 Affiliation Fees	**5,900.00**	**6,700.00**	**-800.00**
4210 Player Registration			
4210-01 Player Registration - Premier	21,098.00	24,346.00	-3,248.00
4210-02 Player Registration - Standard	14,076.00	83,232.00	-69,156.00
4210-03 Player Registration - Liab Only	0.00	7,512.00	-7,512.00
4210-04 Player Registration - Indoor	10.00	1,280.00	-1,270.00
4210-07 Player Registration -Tournament	5,608.00	4,008.00	1,600.00
4210-12 Social Club		1,865.00	-1,865.00
4210-13 Liability Only Premier		540.00	-540.00
Total 4210 Player Registration	**40,792.00**	**122,783.00**	**-81,991.00**
4240 Other Revenue Sources			
4240-01 Interest Income	5,625.75	3,000.00	2,625.75
4240-02 Sponsorship		15,000.00	-15,000.00
4240-03 Advertising Newsletter		8,750.01	-8,750.01
4240-05 Capelli Contribution	38,749.98	38,750.01	-0.03
Total 4240 Other Revenue Sources	**44,375.73**	**65,500.02**	**-21,124.29**
Total Income	**$91,067.73**	**$194,983.02**	**$ -103,915.29**
Cost of Goods Sold			
5000 Direct Expense			
5100 Player Registration Payments			
5100-02 USSF Player Fees	3,382.00	10,670.00	-7,288.00
5100-03 National Affiliation Fee - USSF	2,500.03	2,499.99	0.04
5100-04 Accident Policy	10,002.86	33,588.00	-23,585.14
5100-05 General Liability	70,771.26	70,771.26	0.00
5100-06 Excess Liability Insurance	25,481.49	25,481.49	0.00
5100-07 Commercial Line Fees	43,749.99	43,749.99	0.00
5100-08 Online Registration (SportsLoMo)	3,750.00	5,625.00	-1,875.00
Total 5100 Player Registration Payments	**159,637.63**	**192,385.73**	**-32,748.10**
Total 5000 Direct Expense	**159,637.63**	**192,385.73**	**-32,748.10**
Total Cost of Goods Sold	**$159,637.63**	**$192,385.73**	**$ -32,748.10**
GROSS PROFIT	**$ -68,569.90**	**$2,597.29**	**$ -71,167.19**
Expenses			
6000 Indirect Expense			
6100 Regional Support			
6100-01 Regional Support Region I	30,000.00	30,000.00	0.00
6100-02 Regional Support Region II	30,000.00	30,000.00	0.00
6100-03 Regional Support Region III	30,000.00	30,000.00	0.00

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
6100-04 Regional Support Region IV	30,000.00	30,000.00	0.00
Total 6100 Regional Support	**120,000.00**	**120,000.00**	**0.00**
6200 Grants		7,500.00	-7,500.00
6300 Strategic Plan National PR/Marketing	9,000.00	2,499.99	6,500.01
6600 AED Reimbursements		6,249.99	-6,249.99
6700 Membership Growth		12,500.01	-12,500.01
Total 6000 Indirect Expense	**129,000.00**	**148,749.99**	**-19,749.99**
7000 General and Admin Expense			
7100 Board Expenses		18,750.00	-18,750.00
7102 Vice President			
7102-03 VP Transportation	264.29		264.29
7102-04 VP Meals	666.50		666.50
Total 7102 Vice President	**930.79**		**930.79**
7104 Secretary			
7104-02 Secretary Lodging	1,067.44		1,067.44
7104-03 Secretary Transportation	260.00		260.00
7104-04 Secretary Meals	129.00		129.00
Total 7104 Secretary	**1,456.44**		**1,456.44**
7105 Director Region I			
7105-03 Dir. Reg. I Transportation	150.26		150.26
7105-04 Dir. Reg. I Meals	344.00		344.00
Total 7105 Director Region I	**494.26**		**494.26**
7106 Director Region II			
7106-01 Dir. Reg. II Airfare	382.99		382.99
7106-02 Dir. Reg. II Lodging	1,233.44		1,233.44
7106-03 Dir. Reg. II Transportation	128.76		128.76
7106-04 Dir. Reg. II Meals	451.50		451.50
Total 7106 Director Region II	**2,196.69**		**2,196.69**
7107 Director Region III			
7107-02 Dir. Reg. III Lodging	800.58		800.58
7107-03 Dir. Reg. III Transportation	120.00		120.00
7107-04 Dir. Reg. III Meals	344.00		344.00
Total 7107 Director Region III	**1,264.58**		**1,264.58**
7108 Director Region IV			
7108-01 Dir. Reg. IV Airfare	693.98		693.98
7108-02 Dir. Reg. IV Lodging	800.58		800.58
7108-03 Dir. Reg. IV Transportation	170.15		170.15
7108-04 Dir. Reg. IV Meals	344.00		344.00
Total 7108 Director Region IV	**2,008.71**		**2,008.71**
7109 NBOD At Large 1			
7109-01 NBOD At Large 1 Airfare	436.81		436.81
7109-02 NBOD At Large 1 Lodging	1,154.62		1,154.62
7109-03 NBOD At Large 1 Transportation	57.10		57.10
7109-04 NBOD At Large 1 Meals	451.50		451.50
Total 7109 NBOD At Large 1	**2,100.03**		**2,100.03**
7110 NBOD At Large 2			
7110-01 NBOD At Large 2 Airfare	328.96		328.96
7110-02 NBOD At Large 2 Lodging	1,067.44		1,067.44

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
7110-03 NBOD At Large 2 Transportation	35.64		35.64
7110-04 NBOD At Large 2 Meals	451.50		451.50
Total 7110 NBOD At Large 2	**1,883.54**		**1,883.54**
7111 Independent Director 1			
7111-01 Independent Director 1 Airfare	397.96		397.96
7111-02 Independent Director 1 Lodging	1,328.10		1,328.10
7111-03 Independent Director 1 Transportation	185.74		185.74
7111-04 Independent Director 1 Meals	451.50		451.50
Total 7111 Independent Director 1	**2,363.30**		**2,363.30**
7117 Affiliate Director			
7117-01 Affiliate Dir. Airfare	678.96		678.96
7117-02 Affiliate Dir. Lodging	800.58		800.58
7117-03 Affiliate Dir. Transportation	49.16		49.16
7117-04 Affiliate Dir. Meals	344.00		344.00
Total 7117 Affiliate Director	**1,872.70**		**1,872.70**
Total 7100 Board Expenses	**16,571.04**	**18,750.00**	**-2,178.96**
7200 Employee Expenses			
7210 Employee Expenses			
7030-11 Professional Development		2,499.99	-2,499.99
7210-01 Employee Wages	76,836.43	96,777.75	-19,941.32
7210-02 Health Insurance	9,534.60	8,661.00	873.60
7210-04 Payroll Taxes	9,509.24	7,544.01	1,965.23
Total 7210 Employee Expenses	**95,880.27**	**115,482.75**	**-19,602.48**
7220 Staff			
7220-02 Staff Travel Lodging	1,757.73	2,750.01	-992.28
7220-03 Staff Travel Transportation	2,774.09	5,250.00	-2,475.91
7220-04 Staff Travel Meals	407.14	1,275.00	-867.86
7220-05 Staff Travel Misc. Expenses		249.99	-249.99
Total 7220 Staff	**4,938.96**	**9,525.00**	**-4,586.04**
Total 7200 Employee Expenses	**100,819.23**	**125,007.75**	**-24,188.52**
7300 Meeting Expense			
7320 USSF AGM	4,334.81	15,000.00	-10,665.19
Total 7300 Meeting Expense	**4,334.81**	**15,000.00**	**-10,665.19**
7400 Office Operations			
7410 Office Operations			
7410-02 Advertising	194.25		194.25
7410-03 Audit	39.40	0.00	39.40
7410-04 AMEX Blue Fees	150.00		150.00
7410-05 Office Additional Storage	1,845.00	2,142.00	-297.00
7410-06 Bank Fees	122.50	66.00	56.50
7410-08 Corp. Filings		40.00	-40.00
7410-09 Dues	44.97	780.00	-735.03
7410-10 Professional Services	10,596.40	10,560.00	36.40
7410-12 Ecerts	150.00	45.00	105.00
7410-13 Misc. Expense	354.68	500.01	-145.33
7410-14 Cell Phone		46.50	-46.50
7410-16 Office Supplies		249.99	-249.99
7410-17 Postage		50.01	-50.01

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
7410-18 Printing		125.01	-125.01
7410-19 Technology	7,539.55	4,500.00	3,039.55
7410-20 Shipping	657.86	500.01	157.85
7410-21 Interest Expense	2,398.60	1,250.49	1,148.11
7410-22 Office Insurance	7,121.98	1,578.75	5,543.23
7410-24 D & O	11,408.76	11,408.76	0.00
7410-25 Legal Services		2,499.99	-2,499.99
7410-30 State D & O	8,867.94	6,249.99	2,617.95
7410-31 Cyber Insurance	1,828.00		1,828.00
7410-33 Online Registration	2,083.32	2,098.26	-14.94
7410-35 Contract Labor	21,110.19	8,000.01	13,110.18
Total 7410 Office Operations	**76,513.40**	**52,690.78**	**23,822.62**
7420 Depreciation	2,262.87	2,375.25	-112.38
7430 Capelli Equipment	38,749.98	38,750.01	-0.03
Total 7400 Office Operations	**117,526.25**	**93,816.04**	**23,710.21**
Total 7000 General and Admin Expense	**239,251.33**	**252,573.79**	**-13,322.46**
Total Expenses	**$368,251.33**	**$401,323.78**	**$ -33,072.45**
NET OPERATING INCOME	**$ -436,821.23**	**$ -398,726.49**	**$ -38,094.74**
Other Income			
8000 Investments			
8000-01 Interest & Dividend Income	8,836.40		8,836.40
8000-03 Unrealized Gain (Loss) Investment	-15,598.34		-15,598.34
8000-04 Brokerage Fees	-7,328.12		-7,328.12
Total 8000 Investments	**-14,090.06**		**-14,090.06**
Total Other Income	**$ -14,090.06**	**$0.00**	**$ -14,090.06**
Other Expenses			
Ask My Accountant Expenses	2,683.28		2,683.28
Total Other Expenses	**$2,683.28**	**$0.00**	**$2,683.28**
NET OTHER INCOME	**$ -16,773.34**	**$0.00**	**$ -16,773.34**
NET INCOME	**$ -453,594.57**	**$ -398,726.49**	**$ -54,868.08**